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 **M.C. DEAN**
BUILDING INTELLIGENCE



The Top 600 Specialty Contractors

Hot markets are tempered
by rising materials prices
and storm worries

The Top 600 Specialty Contractors

RANK 2005	RANK 2004	FIRM	TYPE OF FIRM	2004 (\$ MIL.)		MARKETS (% OF 2004 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS/ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.
30	32	TDINDUSTRIES, Dallas, Texas	M/SH	248.0	248.0	85	0	0	0	0	0	15	0	0
31	22	XSERV INC., Houston, Texas ³¹	O	244.8	260.0	10	0	0	0	0	30	0	0	60
32	63	CEGO CONSTRUCTION GROUP, Kansas City, Mo. ³²	C	239.2	264.2	94	2	0	0	0	0	3	0	1
33	31	TECTA AMERICA CORP., Skokie, Ill.	R	236.4	198.6	70	20	0	0	0	10	0	0	0
34	30	ISEC INC., Englewood, Colo. ³⁴	O	219.5	269.6	100	0	0	0	0	0	0	0	0
35	87	AMERICAN ASPHALT & GRADING, Las Vegas, Nev. ³⁵	X/O	214.5	245.0	67	0	0	0	0	0	27	0	0
36	25	BAKER CONCRETE CONSTRUCTION INC., Monroe, Ohio	C	212.0	250.0	42	35	10	0	4	4	5	0	0
37	52	STRUCTURAL GROUP, Baltimore, Md.	C	210.0	280.0	40	3	26	1	0	12	18	0	0
38	50	SUNCOAST POST-TENSION LP, Houston, Texas ³⁸	O	209.6	215.6	98	2	0	0	0	0	0	0	0
39	40	MOTOR CITY ELECTRIC CO., Detroit, Mich.	E	207.4	125.2	55	42	1	0	0	0	2	0	0
40	42	M.C. DEAN INC., Dulles, Va.	E	206.5	97.8	55	0	0	5	5	0	15	0	20
41	72	STEEFAB INC., Charlotte, N.C. ⁴¹	O	200.9	190.0	50	20	15	0	0	5	10	0	0
42	**	WINTER CONSTRUCTION CO., Atlanta, Ga. ⁴²	O	199.4	207.2	76	0	0	0	18	0	0	6	0
43	36	HELIX ELECTRIC INC., San Diego, Calif.	E	189.0	210.0	75	0	0	0	5	0	10	0	10
44	48	SAUER INC., Pittsburgh, Pa.	M	188.0	161.7	70	1	9	0	0	20	0	0	0
45	37	SACHS ELECTRIC CO., St. Louis, Mo.	E	180.0	172.0	31	5	15	0	14	8	16	0	7

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 26 = STEEL FABRICATION; 31 = SCAFFOLDING & SHORING; INSULATION; 32 = STEEL FABRICATION/ERECTION; 34 = ARCHITECTURAL WOODWORK, ORNAMENTAL METALS, LAB CASEWORK, EQUIPMENT, BLDG. SPEC.; 35 = GENERAL CONTRACTING; 38 = POST-TENSION & CONCRETE REINFORCING STEEL; 41 = STEEL CONSTRUCTION FABRICATION & ERECTION; 42 = CONSTRUCTION/HAZARDOUS WASTE; 48 = INSULATION, REFRACTORY, FIRESTOPPING, MARINE, OTHER HAZARDOUS WASTE.

Electrical

RANK	FIRM	2004 REVENUE (\$ MIL.)	% CHG. '03-'04
1	EMCOR GROUP INC.	1,614.3	+2
2	INTEGRATED ELECTRICAL SERVICES INC.	1,424.1	-2
3	QUANTA SERVICES INC.	1,024.7	-7
4	MASS. ELECTRIC CONSTRUCTION CO.	326.5	-12
5	MYR GROUP INC.	320.4	-24
6	BERGELECTRIC CORP.	301.8	+34
7	ROSENDIN ELECTRIC INC.	270.0	+19
8	CUPERTINO ELECTRIC INC.	257.4	-1
9	XCELECOM INC.	255.7	+10
10	UTILITY SERVICES INC.	229.6	-8
11	FISK	211.5	-16
12	MOTOR CITY ELECTRIC CO.	207.4	+22
13	M.C. DEAN INC.	206.5	+25
14	HELIX ELECTRIC INC.	189.0	+2
15	SACHS ELECTRIC CO.	180.0	+1
16	MORROW-MEADOWS CORP.	177.5	-10
17	UNITY INTERNATIONAL GROUP	165.3	+31
18	E-J ELECTRIC INSTALLATION CO.	162.0	+29
19	ALDRIDGE ELECTRIC INC.	155.8	+15
20	RAILWORKS CORP./L.K. COMSTOCK & CO.	153.9	NA

NA=NOT AVAILABLE



22461 Shaw Road
Dulles, VA 20166
800-7-MCDEAN
www.mcdean.com

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