

The Top 600 Specialty Contractors

2006 Rankings by 2005 Revenue

October 16, 2006

ENR's Top 600 Specialty Contractors is a comprehensive package of data and analysis. It contains the rankings by 2005 revenue of the 600 largest specialty contractors in the U.S., the previous year's rankings, revenue and the percentage of revenue by markets. The list is accompanied by a story that extensively discusses business developments affecting contractors, markets and industry issues. There is also a statistical summary of the Top 600 "at a glance" by market category and tables with rankings of top specialty contractors by market or trade specialty, including electrical, mechanical, masonry, concrete, steel, excavation/foundation, glazing/curtain wall, utility, painting, wall/ceiling, roofing, sheet metal, demolition/wrecking and asbestos abatement.



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By Gary J. Tulacz

The
Top

600 Specialty Contractors

Can firms handle the boom?

The construction market in the U.S. has been on the upswing for two years, and there are few signs of the market slowing any time soon. For specialty contractors, this means making the most with the resources available and seeking out new ways of doing the job.

The scale of the construction boom can be seen by looking at ENR's Top 600 Specialty Contractors. The Top 600, as a group, generated \$57.44 billion in revenue in 2005, an increase of 11.7% over 2004's figure of \$51.41 billion. And most believe the boom will continue.

"If you're a high-end contractor, things look good for the next ten years or so," says Tony Guzzi, president of EM-

COR Group. He says that, while there may be bumps in the road, "long-term drivers are good" for market growth for the foreseeable future. But this has caused concern whether contractors can handle the volume. "It comes down to this: Can we handle the boom?" says Jeffrey Levy, CEO of Railworks Corp.

For many firms, the current market has led them to expand their reach

through acquisition. One firm that continues to grow through acquisition is roofing giant Tecta America. In June 2005, it acquired a majority of the subsidiaries of bankrupt generalRoofing. Adding to its spoils, Tecta President Mark Santacrose Oct. 9 announced the firm had acquired WeatherGuard Roofing, a large roofer in Schenectady, N.Y.

Another firm that has been on the acquisition path is U.K.-based Keller plc's U.S. operations, based in Odenton, Md. Keller, which already owns Top 600 firms Hayward Baker, Case Foundation, McKinney Drilling Co. and Suncoast Post-Tension, Oct. 6 announced that it had acquired Anderson Drilling Co. "The acquisition gives us a major presence in the

foundation and excavation market on the west coast," says Robert Rubright, president of Keller in the U.S.

Some firms are expanding simply by broadening their array of services. "In the past, we mostly did formwork," says Ron Schuster, president of Ceco Concrete Construction. "Now we are doing the full concrete frame." He says clients and general contractors are looking for subs to take greater responsibility.

Not everyone is seeking to acquire additional capacity. In October 2005, Railworks Corp. sold its products and services division, which had revenue of more than \$100 million. "That was a railroad tie manufacturing and service business," says Levy. "It's a good business, but it was basically a factory operation. We prefer to concentrate on what we do best: provide engineering and construction on a nationwide basis."

Business has been particularly good for Railworks. Levy notes that the firm's

L.K. Comstock group has had great success in providing electrical and signaling services for rail systems, and the market is continuing to expand. Levy also says that Class I railroads are in the process of upgrading and increasing the capacity of their lines by providing longer, faster trains. "This means replacing aging rails, expanding rail sidings, and creating more gradual, banked curves." He expects that Railworks' revenue will be up 25% this year.

One firm that dropped off the Top 600 this year is Xcecom Inc., a Hamden, Conn.-based electrical-mechanical service firm. On April 24, its corporate parent, New Haven, Conn.-based utility UIL Holdings Corp., announced it would divest Xcecom to focus on core functions. "We've seen utilities and equipment manufacturers that thought they could get into the contracting business," says Guzzi. "But they aren't used to the risks and margin profiles."

Condo-Minimum

One area of construction that has taken a tumble this year has been the residential market. "The condo market spiked up pretty quickly over the past couple years and now it's falling off," says Chuck Mowrey, president of Harmon Inc. He notes that his firm's backlog in that market is down \$7 million from last year. "That doesn't mean there isn't a lot of work there—just not as much," he says.

There may be an indirect impact from the residential market downturn. "The fall-off in the residential market could mean migration of new competitors that serviced that market into the markets we serve," says Santacrose. "But it also might mean less pressure on interest rates as fewer mortgages are being issued."

For some big firms, new competition from the residential market isn't a threat. "We concentrate on projects where the mechanical systems are significant and challenging," says Victor Sanvido, senior

The 2006 Top 600 at a Glance*

Volume

	2005 (\$ MIL.)	2004 (\$ MIL.)	% CHANGE
REVENUE	57,441.8	51,411.1	+11.7
NEW CONTRACTS	54,352.1	47,122.6	+15.3

Profitability

	FIRMS REPORTING NET OPERATING		AVERAGE % MARGINS OF	
	PROFIT	LOSS	PROFIT	LOSS
FIRMS REPORTING	552	30	6.2	2.4

Market Analysis

TYPE OF WORK	REVENUE (\$ MIL.)	% OF TOTAL
BUILDING	32,945.9	57.4
HAZARDOUS WASTE	598.8	1.0
INDUSTRIAL	3,013.9	5.2
MANUFACTURING	4,353.4	7.6
OTHER	1,301.8	2.3
PETROLEUM	2,299.5	4.0
POWER	4,862.2	8.5

TYPE OF WORK	REVENUE (\$ MIL.)	% OF TOTAL
SEWER/WASTE	1,508.2	2.6
TELECOMMUNICATIONS	2,307.4	4.0
TRANSPORTATION	3,742.8	6.5
WATER	507.8	0.9

Specialties

	REVENUE (\$ MIL.)	% OF TOTAL
ASBESTOS ABATEMENT	751.1	1.3
CONCRETE	4,361.5	7.6
DEMOLITION/WRECKING	1,159.6	2.0
ELECTRICAL	15,109.6	26.3
EXCAVATION/FOUNDATION	2,351.9	4.1
GLAZING/CURTAIN WALL	961.4	1.7
MASONRY	835.2	1.5
MECHANICAL	11,926.5	20.8
PAINTING	688.3	1.2
ROOFING	1,597.2	2.8
SHEET METAL	1,025.8	1.8
STEEL ERECTION	1,085.9	1.9
UTILITY	2,741.0	4.8
WALL	2,857.5	5.0
OTHER	9,989.1	17.4

*RANKED ACCORDING TO REVENUE FROM SPECIALTY, PRIME OR SUBCONTRACTING OBTAINED IN 2005.

vice president of Southland Industries. “Most multi-unit residential is a commodity market for mechanical work, using simple systems that don’t require high-skill people.” While condo markets may be drying up, Sanvido is not concerned. “I don’t see competitors going from residential work to doing biotech or hospital systems,” he says.

People Who Need People

For specialty contractors, the single biggest complaint is a lack of personnel to do all the work available. “We have a full-time recruiter working across all five of our businesses,” says Keller’s Rubright. But he says the best way to get top people is to grow them from within. “When you grow quickly, you have to have a trained group of people ready to move up the ranks to take responsibility,” he says.

One program has shown promise to help union electrical contractors in their search for qualified field staff. The “Florida Initiative” was established by the International Brotherhood of Electrical Workers in Florida to attract nonunion electricians to join the union and work for union electrical contractors. It allows nonunion electricians to test and qualify for new, intermediate qualifications between apprentice and journeyman called “construction wireman” and “construction electrician,” depending on the individual’s skill levels. “This allows contractors to bring in a lot of people with some skills onto the work site immediately,” says John Grau, CEO of the National Electrical Contractors Association, Bethesda, Md. He says that NECA members reported a 30 to 40% increase in person-hours worked in Florida this past year, thanks to the program.”

For many specialty contractors, the current immigration laws make hiring a tightrope walk. “There is a real ambiguity on the issue of illegal aliens,” says Santacrose. “You have to document that the workers you hire are not illegal, but you have to do so without running afoul of

the anti-discrimination laws.”

Many contractors wonder how effective the nation’s immigration policy is. “We have about 600 workers and most are Hispanic. We check everyone’s documents and keep them all on file,” says Lee J. Crowther, chairman of Crowther Roofing and Sheet Metal. “We provide everyone with full training, good pay and benefits, and withhold taxes and Social Security. A lot of them are making \$50,000 to \$60,000 a year with the overtime. Even with all that, I can’t swear that they’re all legal.”

For some contractors, hiring is merely a matter of following the laws and regulations. “Some people get antsy thinking they have to become document experts,” says Harry P. Moats, president of Precision Concrete Construction. “We require the documents Immigration asks for and then wait for notice from the Social Security people to make sure they are legitimate. Until the law becomes clearer, that’s all you can do.”

“West of the Mississippi, a majority of the workers in the demolition industry are Hispanic,” says Mike Taylor of the National Demolition Association, Doylestown, Pa. Taylor admits that his association is struggling to come up with a position on the guest workers and immigration policy. But he also says that the industry needs immigrant workers in meeting its personnel needs.

Show Them the Money

Many firms are searching for effective ways of communicating to young people the benefits of working in the construction industry. Some suggest a meat-and-potatoes approach. “Kids today are told they are going nowhere unless they go to college, even if they don’t belong in college,” says David Allen, executive vice president of McKinstry. “But you get into a pipefitters’ apprenticeship program and you start at \$17 an hour. That’s \$34,000 a year with no experience or training. And as an experienced journeyman pipefitter,

you can make over \$100,000 a year. Can colleges guarantee you that kind of money?”

For Schuster of Ceco Construction, firms should address construction opportunities in the context of the current economy. “You see manufacturers moving their plants overseas and businesses outsourcing abroad,” he says. “But you can’t do construction from China. It’s a good living and you’re not going to be replaced by somebody in China.”

Safety still is an issue among top specialty contractors. But many believe that the industry has turned the tide in the battle to keep workers healthy. Limbach Facilities Services is taking the safety issue a step farther. “With both an aging work force, and younger, more health-conscious people coming into the industry, we are paying attention not just to safety but wellness,” says Charlie Bacon, Limbach’s CEO. He says that the firm has built a wellness component into its overall training program and that it has gone over very well with employees. “And it sells well in the marketplace when we look for new people,” he says.

For many subcontractors, the traditional tension between general contractors and subs has been heating up in recent years. “Years ago, you had general contractors that self-performed a lot of the work and subbed out the rest, so they understood the problems on the job,” says David Firestone, president of Commonwealth Electric Co. of the Midwest. But now, many of the major GCs have morphed into construction managers that do nothing more than manage the job. “If you have a good CM that can coordinate among the trades, that’s no problem. But when they leave it to the trades to coordinate among themselves, you’re bound to have problems,” he says.

Some firms are willing to draw the line on onerous contract clauses even if it costs big jobs. “We walked away from an \$18-million job that would have been perfect for us because the contract had an

uncapped liquidated damages clause,” says Mowrey. Harmon won’t work under a contract if it has liquidated damages without a cap, unlimited consequential damages, or a pay-if-paid clause that waives lien rights, Mowrey says.

Many firms are becoming more proactive in examining contracts. “I review every contract we receive,” says Moats of Precision Concrete. “There isn’t a contract we receive that doesn’t go back marked up.” And Moats isn’t alone in giving contracts such scrutiny. “We have two in-house attorneys working on training project managers to spot risks in contracts that we feel we shouldn’t take on,” says Rubright. “The strength of the market has taken away some of the power GCs have to impose contract terms that we feel are inappropriate.”

One growing concern is that general contractors are getting into procurement areas usually reserved for subcontractors. “GCs shouldn’t be getting into procuring materials and equipment and leaving it up to the subs to deal with the consequences. They don’t have the experience and expertise,” says Guzzi of EMCOR. “We don’t work with generals that procure equipment,” adds Sanvido of Southland Industries. “They buy the cheapest available and it usually comes unassembled, requiring us to assemble it on site. And you don’t get the support from the manufacturer that you would when you have the relationship with the vendor and the purchase order for the equipment.”

Fill In the Blanks

Some subs complain that designs coming in from architect/engineers are less and less complete. “The engineering is not as robust as it used to be, especially on the mechanical side,” says Guzzi. “We are doing more CAD work than ever before in part because the drawings we are getting just don’t work.” But Richard J. Cramer Sr., chairman of Dee Cramer Inc., says that A/E’s aren’t to blame. “I see the owners squeezing the A/E’s more and more.

Electrical

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	EMCOR GROUP INC.	1,568.7	-3
2	QUANTA SERVICES INC.	1,245.3	+22
3	INTEGRATED ELECTRICAL SERVICES INC.	1,102.8	-23
4	MYR GROUP INC.	509.5	+59
5	BERGELECTRIC CORP.	287.6	-5
6	ROSENDIN ELECTRIC INC.	270.0	0
7	M.C. DEAN INC.	264.0	+28
8	CUPERTINO ELECTRIC INC.	256.6	0
9	HELIX ELECTRIC INC.	233.0	+23
10	MASS. ELECTRIC CONSTRUCTION CO.	228.5	-30
11	MORROW-MEADOWS CORP.	220.8	+24
12	MOTOR CITY ELECTRIC CO.	208.3	+
13	FISK	207.7	-2
14	THE NEWTRON GROUP INC.	201.0	+52
15	E-J ELECTRIC INSTALLATION CO.	195.6	+21
16	SACHS ELECTRIC CO.	183.0	+2
17	MMR GROUP INC.	161.0	+49
18	MILLER ELECTRIC CO.	159.6	+27
19	FAITH TECHNOLOGIES INC.	157.1	+21
20	TRULAND SYSTEMS CORP.	156.7	+7
21	ALDRIDGE ELECTRIC INC.	153.1	-2
22	PARSONS ELECTRIC LLC	148.5	+31
23	HUNT ELECTRIC CORP.	140.6	+45
24	WHITE ELECTRICAL CONSTRUCTION CO.	138.2	NA
25	WAYNE J. GRIFFIN ELECTRIC INC.	138.0	+1
26	TRI-CITY ELECTRICAL CONTRACTORS INC.	138.0	+29
27	THE STATE GROUP	132.6	+20
28	WALKER ENGINEERING INC.	127.9	+34
29	CONSOLIDATED ELECTRICAL SERVICES	126.0	-7
30	INFRASOURCE SERVICES INC.	121.1	+22
31	DAVIS H. ELLIOT CO. INC.	118.7	+42
32	INGLETT & STUBBS LLC	118.0	-11
33	RAILWORKS CORP.	117.0	-24
34	SIGNAL PERFECTION LTD.	115.1	+7
35	HATZEL & BUEHLER INC.	112.4	+15
36	CACHE VALLEY ELECTRIC CO.	107.6	+17
37	GUARANTEE ELECTRICAL CO.	106.4	+5
38	CONTINENTAL ELECTRICAL CONSTRUCTION CO.	105.0	+14
39	REX MOORE ELECTRICAL CONTRACTORS & ENGINEERS	104.0	+3
40	INDUSTRIAL SPECIALTY CONTRACTORS LLC	101.0	+49
41	UNITY INTERNATIONAL GROUP	95.7	-42
42	CLEVELAND ELECTRIC CO.	90.3	+9
43	E C CO.	90.0	-20
44	ROGERS ELECTRIC	86.8	+16
45	DELTA DIVERSIFIED ENTERPRISES INC.	82.0	+55
46	LAKE ERIE ELECTRIC COS.	81.8	-3
47	COLLINS ELECTRICAL CO. INC.	81.8	+20
48	GAYLOR INC.	81.2	-11
49	O'CONNELL ELECTRIC CO.	80.5	+2
50	WILSON ELECTRIC SERVICES CORP.	80.0	+44

NA=NOT AVAILABLE

Mechanical

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	EMCOR GROUP INC.	2,044.1	-2
2	COMFORT SYSTEMS USA INC.	674.6	+11
3	ACCO ENGINEERED SYSTEMS	360.0	+12
4	KINETIC SYSTEMS INC.	348.3	-26
5	SOUTHLAND INDUSTRIES	294.4	+10
6	SAUER INC.	199.5	+15
7	STARCON INTERNATIONAL INC.	183.2	+55
8	JOHN E. GREEN CO.	180.1	+23
9	LIMBACH FACILITY SERVICES LLC	179.1	-25
10	MURPHY CO. MECHANICAL CONTRACTORS & ENGINEERS	172.3	+22
11	COLONIALWEBB CONTRACTORS	166.1	+38
12	TDINDUSTRIES	164.5	-5
13	J.F. AHERN CO.	158.5	0
14	U.S. ENGINEERING CO.	154.8	+39
15	IVEY MECHANICAL CO. LLC	140.5	NA
16	SCHECK INDUSTRIES	135.7	+31
17	BRANDT ENGINEERING CO.	133.1	+59
18	JH KELLY LLC	129.9	+20
19	HARDER MECHANICAL CONTRACTORS INC.	128.3	+2
20	MCKENNEY'S INC. MECH. CONTRACTORS & ENGINEERS	125.7	-15
21	NEWMECH COS. INC.	118.2	+107
22	MIDWEST MECHANICAL GROUP INC.	106.1	+15
23	MURRAY CO.	104.6	+24
24	RK MECHANICAL INC.	102.0	NA
25	AZCO INC.	101.2	+74
26	FORT PITT GROUP LP	95.6	+12
27	FRESH MEADOW MECHANICAL CORP.	94.3	+14
28	CRITCHFIELD MECHANICAL INC.	94.3	+38
29	MCKINSTRY CO.	94.0	+21
30	THE STATE GROUP	92.1	+37
31	COASTAL MECHANICAL SERVICES GRP.	91.9	+14
32	HILL MECHANICAL GROUP	88.6	-7
33	CORRIGAN CO. MECHANICAL CONTRACTORS	87.9	-9
34	A.O. REED & CO. INC.	87.0	-7
35	PERFORMANCE MECHANICAL INC.	87.0	+21
36	DURR MECHANICAL CONSTRUCTION INC.	83.8	+49
37	JOHN W. DANFORTH CO.	82.5	-9
38	HILL YORK	75.5	-7
39	WORTH & CO. INC.	74.8	+14
40	MCCARL'S INC.	73.5	+31
41	MECHANICAL INC.	71.3	+30
42	DORVIN D. LEIS CO. INC.	71.2	+48
43	TITAN CONTRACTING & LEASING/THE HORN COS.	69.2	+20
44	LEE CO.	68.0	-3
45	BERMUDEZ & LONGO SE	66.9	+29
46	EGAN COS. INC.	65.7	-14
47	PIERCE ASSOCIATES INC.	65.3	+24
48	GRUNAU CO.	65.1	+15
49	STERLING BOILER & MECHANICAL INC.	65.0	+23
50	SANDERS BROS. INC.	64.7	-38

NA=NOT AVAILABLE

Owners don't realize that they'll have to pay down the road through higher bids by the subs and change orders."

One answer to design problems is the increasing use of building information modeling systems. "We're pushing hard on the technology side," says Bacon of Limbach. "BIM is like CAD on steroids." However, he sees many contractors resisting the trend. "They say that, 'if we're not getting paid for it, we're not doing it.' That's being short-sighted."

In many cases, specialty contractors are stepping to the forefront of the green building movement. "Green has transcended the marketing of the architects and has now become the area of the specialty contractor," says McKinstry's Allen. He says energy costs put green buildings in the hands of specialty contractors. "It's the mechanical and electrical contractors that are making this happen," he says.

In many cases, it's the specialty contractor that makes the difference in getting a project to go green. "We are doing energy consumption modeling on lifecycle costs," says Bacon. Owners always have concerns about initial costs and wonder if building green is worth it. "We can now show how long it will take to recapture those additional costs."

Materials prices have taken a toll on many trades. "Last year, we were talking about how crazy steel prices were," says Mowrey. "That didn't affect us much. But this year, it's aluminum prices that have spiked and that is a challenge for us." He says that specialty contractors have to be careful pricing jobs with an eye toward materials price increases. "But owners and GCs have skin in the game too, so if there's a dramatic spike, it's in everyone's interest to work out a compromise."

The materials price spikes have led to another issue facing contractors: Work site theft. "We've seen more thefts on sites than in the past," says Firestone of Commonwealth Electric. "Thieves used to go after tools. Now they are after cop-

per wire.” There also are increasing reports of thieves breaking into air-conditioning units to steal the copper coils.

Many believe that the worst of the price spikes is behind them. “In a broad sense, I don’t believe materials prices will escalate this year as global commodity demand has flattened out and oil prices have fallen,” says Sanvido. Still, the spikes in material prices have forced specialty contractors to pay closer attention to global trading in materials. “With the way copper prices have gone crazy, it has forced our guys to turn into commodities traders,” jokes Grau of NECA.

Stealth Tax

One huge issue that has not been on the radar for most specialty contractors is the “stealth tax” on government contracts. The item was quietly slipped into the 2006 Tax Increase Prevention and Reconciliation Act (P.L. 109-222), signed into law on May 17. Section 511 of the law requires withholding of 3% of the total contact value on any contract for goods or services to the federal and state governments, and local governments and agencies contracting at least \$100 million a year. The law was designed to ensure that firms pay business taxes on revenue from government contracts. It applies to all goods and services contracts, including construction. It goes into effect on Jan. 1, 2011.

“This provision is nothing more than a stealth tax on contractors,” says Firestone. The provision was in neither the House nor the Senate version of the bill but was inserted while the bill was in conference committee. Lawmakers did not hold any debate or hearings on its impact. The withholding could have a big impact on construction contractors. “This is 3% off the top,” says Firestone. He notes that contractors often have margins of 3% or less on government contracts. This law would withhold virtually all of the con-

Masonry

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	MCGEE BROTHERS CO. INC.	126.4	+32
2	WESTERN CONSTRUCTION GROUP	60.1	+12
3	SUN VALLEY MASONRY INC.	55.5	+38
4	DEE BROWN INC.	46.8	+4
5	PYRAMID MASONRY CONTRACTORS INC.	46.6	-3
6	SEEDORFF MASONRY INC.	38.0	+1
7	WASCO INC.	32.2	+19
8	WINCO MASONRY LP	29.0	NA
9	GRESSER COS. INC.	26.4	+25
10	POMPANO MASONRY CORP.	26.0	-21
11	WILKS MASONRY CORP.	25.4	-11
12	LUCIA GROUP INC.	25.1	-1
13	MASONRY ARTS INC.	24.9	+8
14	B.W. DEXTER II INC.	22.8	-34
15	C.A. LINDMAN COS.	22.7	+9
16	SNOW JR. & KING INC.	22.0	+3
17	JOHN J. SMITH MASONRY CO.	21.8	-10
18	NORTHLAND CONCRETE & MASONRY LLC	21.5	NA
19	MASONRY BUILDERS INC.	20.0	NA
20	ENGELMAN CONSTRUCTION INC.	19.2	NA

NA=NOT AVAILABLE

Concrete

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	MILLER & LONG CO. INC.	401.0	+50
2	STRUCTURAL GROUP	320.0	+52
3	BAKER CONCRETE CONSTRUCTION INC.	286.0	+35
4	CECO CONSTRUCTION GROUP	262.8	+43
5	HIGH CONCRETE GROUP	225.0	+125
6	GATE CONSTRUCTION MATERIALS GROUP	195.0	+67
7	MCHUGH CONCRETE CONSTRUCTION	178.5	+139
8	BOMEL CONSTRUCTION CO. INC.	178.5	+58
9	UNITED FORMING INC.	175.0	+28
10	KEYSTONE CONCRETE PLACEMENT	169.8	+28
11	CAPFORM INC.	155.7	+30
12	S & F CONCRETE CONTRACTORS INC.	120.0	0
13	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION	116.2	+29
14	LARGO CONCRETE INC.	92.3	-3
15	URBAN CONCRETE CONTRACTORS LTD.	91.9	+23
16	S.B. BALLARD CONSTRUCTION CO.	78.0	-33
17	SOUTHERN PAN SERVICES CO.	68.4	+13
18	WESTERN CONSTRUCTION GROUP	67.2	+1
19	VEE-JAY CEMENT CONTRACTING CO. INC.	58.9	+19
20	CENTURY CONCRETE	58.5	+18

NA=NOT AVAILABLE

Steel

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	SCHUFF INTERNATIONAL INC. AND SUBSIDIARIES	209.1	+65
2	MIDWEST STEEL INC.	109.3	+36
3	THE WILLIAMS GROUP	104.7	+46
4	DANNY'S CONSTRUCTION CO. INC.	63.8	+63
5	AREA ERECTORS INC.	60.2	+12
6	BEN HUR CONSTRUCTION CO.	53.5	+35
7	BUCKNER COS.	44.7	+14
8	CENTURY STEEL ERECTORS CO.	38.7	+7
9	SOWLES CO.	34.7	-9
10	WASHINGTON IRON WORKS	34.0	NA
11	L.P.R. CONSTRUCTION CO.	33.0	NA
12	DERR STEEL ERECTION CO.	30.6	NA
13	BASDEN STEEL AND ERECTION	30.3	+59
14	CSE INC.	25.0	+18
15	PITTSBURG TANK AND TOWER CO. INC.	22.2	-31
16	ADAMS & SMITH INC.	21.9	+22
17	TOP FLITE CONSTRUCTION INC.	20.6	+5
18	KINETIC SYSTEMS INC.	19.4	NA
19	D'AMBRA STEEL SERVICES INC.	19.1	+1
20	SUPERIOR RIGGING & ERECTING CO. INC.	15.6	+60

NA=NOT AVAILABLE

Excavation/Foundation

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	HAYWARD BAKER INC. (A KELLER CO.)	257.0	+59
2	BERKEL & CO. CONTRACTORS INC.	180.3	+39
3	AMERICAN ASPHALT & GRADING	151.6	+3
4	RYAN INC. CENTRAL	137.2	NA
5	MALCOLM DRILLING CO. INC.	135.3	+10
6	CASE FOUNDATION CO. (A KELLER CO.)	105.7	+41
7	BEAVER EXCAVATING CO.	105.6	+51
8	INDEPENDENCE EXCAVATING INC.	102.3	+34
9	MCKINNEY DRILLING CO.	95.9	+45
10	MANAFORT BROTHERS INC.	89.2	+12
11	CONDON-JOHNSON & ASSOC. INC.	87.0	+35
12	SCHLOUCH INC.	64.6	+26
13	FOUNDATION CONSTRUCTORS INC.	62.3	+49
14	BENCOR CORP. OF AMERICA FOUNDATION SPECIALIST	60.0	-2
15	RICHARD GOETTLE INC.	53.0	+39
16	BORDERLAND CONSTRUCTION CO. INC.	51.7	+36
17	ELLIS ASTIN GRADING CO. INC.	50.2	NA
18	RUTTURA & SONS CONSTRUCTION CO. INC.	49.0	-11
19	ANDERSON DRILLING	48.4	NA
20	NICHOLSON CONSTRUCTION CO.	46.5	+6

NA=NOT AVAILABLE

tractor's profits to secure business taxes on just a portion of those profits.

Many vendors, service and trade organizations, including the Associated General Contractors and the National Electrical Contractors Association, are lobbying for repeal. "We are joining with other organizations to get this provision repealed," says NECA's Grau. He says it will impair contractors' cash flow and force them to provide what is, in effect, an interest-free loan to the government for money that may not be owed to it. He predicts "a big fight" when the next Congress convenes.

For specialty contractors, the robust market has its temptations. Inevitably, there will be many firms that will try to grow quickly. But Precision Concrete's Moats has some advice. "You can't let volume control your business," he says. "Profit has to be in control." ■

Glazing/Curtain Wall

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	HARMON INC.	220.0	+31
2	ENCLOS CORP.	141.0	+1
3	WALTERS & WOLF	122.8	+3
4	TRAINOR GLASS CO.	74.2	-3
5	W & W GLASS LLC	60.0	-9
6	A.C. DELLOVADE INC.	47.3	NA
7	ARCHITECTURAL GLASS & ALUMINUM CO.	44.5	-2
8	KARAS & KARAS GLASS CO. INC.	40.9	+8
9	MTH INDUSTRIES	27.6	+18
10	NATIONAL CONSTRUCTION ENTERPRISES INC.	24.8	+73
11	MASONRY ARTS INC.	22.1	-8
12	AMERICAN GLASS AND METALS CORP.	21.5	+40
13	HEINAMAN CONTRACT GLAZING	20.7	+62
14	CARTNER GLASS SYSTEMS INC.	20.7	NA
15	ZEPHYR ALUMINUM LLC	20.2	+24
16	GIROUX GLASS INC.	18.4	+14
17	TOWER GLASS INC.	16.0	-20
18	EGAN COS. INC.	13.4	-25
19	R & R WINDOW CONTRACTORS INC.	13.1	+23
20	AJAY GLASS & MIRROR CO. INC.	12.9	-15

NA=NOT AVAILABLE

Utility

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	INFRASOURCE SERVICES INC.	691.2	+34
2	QUANTA SERVICES INC.	613.3	+2
3	HENKELS & MCCOY INC.	609.8	+16
4	TEAM FISHEL	173.1	+18
5	NEW RIVER ELECTRICAL CORP.	78.2	NA
6	GAINES AND CO.	49.9	+68
7	W.A. CHESTER LLC	44.7	NA
8	RMCI INC.	43.5	+42
9	A.J. JOHNS INC.	42.8	+58
10	SNELSON COS. INC.	37.7	-10
11	JOHNSON-DAVIS INC.	31.9	+25
12	BORDERLAND CONSTRUCTION CO. INC.	31.8	+30
13	KIMMINS CONTRACTING CORP.	31.3	-50
14	ALEX E. PARIS CONTRACTING CO. INC.	29.3	+29
15	IACOBONI SITE SPECIALISTS INC.	25.3	+8
16	LINDE ENTERPRISES INC.	24.6	+52
17	WORTH & CO. INC.	22.3	+128
18	W.F. WILSON & SONS INC.	20.9	+22
19	UTILITY CONTRACTORS INC.	20.4	+1
20	PHOENIX PIPELINES INC.	15.5	NA

NA=NOT AVAILABLE

Painting

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	PROTHERM SERVICES GROUP LLC	71.5	+39
2	K2 INDUSTRIAL SERVICES INC.	61.3	+5
3	THE AULSON CO. INC.	55.8	+37
4	TECHNO COATINGS INC.	42.9	+9
5	AVALOTIS CORP.	38.9	-6
6	SWANSON & YOUNGDALE INC.	36.9	+9
7	RPI COATING INC.	32.6	+16
8	ASCHER BROTHERS CO. INC.	30.1	-11
9	SERVICE PAINTING CORP.	26.3	+44
10	VULCAN PAINTERS INC.	24.2	+19
11	D.C. VIENT INC.	23.9	NA
12	NORTH AMERICAN COATINGS LLC	23.7	NA
13	GEORGE E. MASKER INC.	23.4	+28
14	MULTIPLE PLANT SERVICES INC.	21.7	+2
15	THOMAS INDUSTRIAL COATINGS INC.	20.7	+23
16	JERRY THOMPSON & SONS PAINTING INC.	20.5	+18
17	FD THOMAS INC.	19.8	+18
18	HARTMAN WALSH PAINTING CO.	18.5	0
19	BENISE-DOWLING & ASSOCIATES INC.	17.0	+5
20	NLP ENTERPRISE INC.	16.5	0

NA=NOT AVAILABLE

Wall/Ceiling

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	PERFORMANCE CONTRACTING GROUP INC.	370.5	+13
2	KHS&S CONTRACTORS	321.6	-10
3	STANDARD DRYWALL INC.	191.3	+42
4	THE RAYMOND GROUP	186.7	NA
5	NATIONAL CONSTRUCTION ENTERPRISES INC.	176.2	+13
6	ACOUSTI ENGINEERING CO. OF FLORIDA	160.0	+7
7	E & K COS. INC.	118.2	+19
8	F.L. CRANE & SONS	116.0	+40
9	MIDWEST DRYWALL CO. INC.	115.4	+6
10	PRECISION WALLS INC.	99.9	-7
11	GROUP BUILDERS INC.	75.4	+73
12	BAKER DRYWALL	75.2	-5
13	THE CIRCLE GROUP	61.3	+17
14	MADER SOUTHEAST INC.	59.5	+73
15	SPECTRUM INTERIORS INC.	52.0	0
16	SLOAN & CO. INC.	49.4	+9
17	PACIFIC CONSTRUCTION SYSTEMS INC.	49.2	+25
18	INTERIOR CONSTRUCTION SERVICES LTD.	46.2	+224
19	WYATT INC.	44.9	+4
20	CENTRAL CEILING & PARTITION INC.	43.2	+47

NA=NOT AVAILABLE

Roofing

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	CENTIMARK CORP.	347.5	+14
2	TECTA AMERICA CORP.	334.6	+42
3	LATITE ROOFING & SHEETMETAL CO. INC.	108.4	+43
4	BAKER ROOFING CO.	100.1	+40
5	BEST ROOFING & WATERPROOFING INC.	65.0	+49
6	CROWTHER ROOFING & SHEET METAL OF FL INC.	56.4	+33
7	HOLLAND ROOFING	52.0	+11
8	THE CAMPBELL COS.	48.2	+27
9	ADVANCED ROOFING INC.	46.4	+37
10	BELDON ENTERPRISES INC.	36.0	NA
11	SCHREIBER ROOFING CORP.	33.8	+2
12	KALKREUTH ROOFING & SHEET METAL INC.	33.1	+27
13	THE YOUNG GROUP LTD.	32.6	+29
14	DOUGLASS ROOFING CO.	32.0	+20
15	THE FRED CHRISTEN & SONS CO.	30.8	NA
16	ALL-SOUTH SUBCONTRACTORS INC.	29.8	+31
17	ORNDORFF & SPAID INC.	29.4	+16
18	COMMERCIAL ROOFERS INC.	25.5	NA
19	HAMLIN ROOFING CO. INC.	22.8	+20
20	BURNS & SCALO ROOFING CO. INC.	18.5	+1

NA=NOT AVAILABLE

Sheet Metal

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	BHI - BAHNSON HOLDINGS INC. GROUP	96.0	NA
2	LIMBACH FACILITY SERVICES LLC	85.3	-4
3	KIRK & BLUM - A CECO ENVIRONMENTAL CO.	81.5	+30
4	CROWN CORR INC.	73.2	-10
5	HILL MECHANICAL GROUP	57.1	-6
6	TDINDUSTRIES	47.0	-5
7	BONLAND INDUSTRIES INC.	46.4	-2
8	MIDWEST MECHANICAL GROUP INC.	45.5	+75
9	MCKINSTRY CO.	42.0	+29
10	SUPERIOR AIR HANDLING CORP.	34.8	NA
11	DEE CRAMER INC.	30.0	+6
12	HOLADAY-PARKS INC.	21.5	-5
13	NEWMECH COS. INC.	20.9	+22
14	KINETIC SYSTEMS INC.	19.4	NA
15	TOTAL COMFORT OF WISCONSIN INC.	15.9	+36
16	ARCTIC SHEET METAL INC.	15.7	+47
17	INTERSTATE MECHANICAL CORP.	15.0	NA
18	B.T. MANCINI CO. INC.	14.7	+17
19	JOHN W. DANFORTH CO.	14.6	-9
20	CROWTHER ROOFING & SHEET METAL OF FL INC.	14.1	+33

NA=NOT AVAILABLE

Demolition/Wrecking

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	PENHALL CO., ANAHEIM, CALIF.	155.5	+19
2	BRANDENBURG INDUSTRIAL SERVICE CO., CHICAGO, ILL.	155.1	-3
3	D.H. GRIFFIN WRECKING CO. INC., GREENSBORO, N.C.	107.0	+35
4	BIERLEIN DEMOLITION & DISMANTLING, MIDLAND, MICH.	81.2	+37
5	CLEVELAND WRECKING CO., COVINA, CALIF.	72.6	+2
6	CST ENVIRONMENTAL INC., BREA, CALIF.	67.6	+37
7	MAZZOCCHI WRECKING INC., EAST HANOVER, N.J.	59.6	+68
8	NORTH AMERICAN SITE DEV. INC. (NASDI), ALLSTON, MASS.	50.0	+35
9	NUPRECON INC., SNOQUALMIE, WASH.	46.4	+39
10	MANAFORT BROTHERS INC., PLAINVILLE, CONN.	43.2	+27
11	TESTA CORP., WAKEFIELD, MASS.	35.0	-29
12	MIDWEST STEEL & ALLOY INC., CLEVELAND, OHIO	25.1	-30
13	ROBINETTE DEMOLITION INC., OAKBROOK TERRACE, ILL.	24.3	+9
14	KIMMINS CONTRACTING CORP., TAMPA, FLA.	23.2	+128
15	O'ROURKE WRECKING CO., CINCINNATI, OHIO	20.7	+16
16	MIDWEST STEEL CO. INC., HOUSTON, TEXAS	20.6	+5
17	CHERRY COS., HOUSTON, TEXAS	18.4	-23
18	CONCRETE CUTTING & BREAKING CO., GRAND RAPIDS, MICH.	18.3	+
19	BIG DOG DEMOLITION INC., MARIETTA, GA.	16.9	-15
20	BREAK THRU ENTERPRISES INC., LOMBARD, ILL.	16.9	+1

NA=NOT AVAILABLE

Asbestos Abatement

RANK	FIRM	2005 REVENUE (\$ MIL.)	% CHG. '04-'05
1	LVI SERVICES INC.	379.6	+44
2	PDG ENVIRONMENTAL INC.	47.3	-8
3	IREX CONTRACTING GROUP	40.8	+3
4	PRECISION ENVIRONMENTAL CO.	31.2	+4
5	MARCOR REMEDIATION INC.	29.3	-18
6	CST ENVIRONMENTAL INC.	29.0	+9
7	PERFORMANCE CONTRACTING GROUP INC.	25.1	-13
8	THE AULSON CO. INC.	23.3	+6
9	XSERV INC.	21.6	-12
10	ARC ABATEMENT	20.4	+15
11	SPRAY SYSTEMS /ENVIRONMENTAL RESPONSE	17.6	+6
12	GOEL SERVICES INC.	17.5	+86
13	CROSS ENVIRONMENTAL SERVICES INC.	15.5	+39
14	THE WINTER CONSTRUCTION CO.	12.0	+101
15	NUPRECON INC.	10.2	-3
16	CONTAMINANT CONTROL INC. (CCI)	8.6	+65
17	INSULATION SPECIALTIES INC. (ISI)	6.7	-17
18	NATIVE ENVIRONMENTAL	6.5	NA
19	LUSE-STEVENSON CO.	6.2	+79
20	TRIO GENERAL CONTRACTING ASSOCIATES	5.9	NA

NA=NOT AVAILABLE

Subs Find a Rising Tide Lifts All Boats

The boom in construction enjoyed by designers and general contractors has reached the specialty contractors, as well. For ENR's Top 600 Specialty Contractors, this meant broad-based prosperity. The Top 600 generated \$57.44 billion in revenue in 2005, up 11.7% over 2004's mark of \$51.41 billion. These increases were widely shared, with 75.3% of the Top 600 that also submitted surveys last year showing revenue gains, and only 22.5% experiencing a drop in revenue between 2004 and 2005. New contract awards grew 15.3% in 2005, showing backlogs are beefing up.

How To Use The Tables

COMPANIES are ranked according to construction revenue in 2005 in \$ millions from specialty contracting in a prime or subcontracting capacity. Firms that were not ranked in 2005 are designated by a double asterisk (**). New contract awards are for contracts awarded in 2005. NA=Not Available.

KEY TO SPECIALTY TYPE: A=asbestos abatement; C=concrete; D=demolition/wrecking; E=electrical; G=glazing/curtain wall; M=mechanical; MA=masonry; O=other; P=painting; R=roofing; SH=sheet metal; ST=steel erection; U=utility; W=wall/ceiling; X=excavation/foundation.

KEY TO MARKET TYPE:

- ▶ **GENERAL BUILDING**=commercial buildings, offices, stores, educational facilities, government buildings, hospitals, medical facilities, hotels, apartments, housing, etc.
- ▶ **MANUFACTURING**=auto assembly, electronic assembly, textile plants.
- ▶ **POWER**=thermal and hydroelectric powerplants, waste-to-energy plants, transmis-

sion lines, substations, cogeneration plants, etc.

- ▶ **WATER SUPPLY**=dams, reservoirs, transmission pipelines, distribution mains, irrigation canals, desalination and potability treatment plants, pumping stations, etc.
- ▶ **SEWER/WASTE**=sanitary and storm sewers, wastewater treatment plants, pumping plants, incinerators, industrial waste facilities, etc.
- ▶ **INDUSTRIAL PROCESS**=pulp and paper mills, steel mills, nonferrous metal refineries, pharmaceutical plants, chemical plants, food and other processing plants, etc.
- ▶ **PETROLEUM**=refineries, petrochemical plants, offshore facilities, pipelines, etc.
- ▶ **TRANSPORTATION**=airports, bridges, roads, canals, locks, dredging, marine facilities, railroads, tunnels, etc.
- ▶ **HAZARDOUS WASTE**=chemical and nuclear waste treatment, asbestos and lead abatement, etc.
- ▶ **TELECOMMUNICATIONS**=transmission lines and cabling, towers and antennae, Web hotels, etc.

The Top 600 Specialty Contractors

RANK 2006	RANK 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)									
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.	
1	1	EMCOR GROUP INC., Norwalk, Conn. ¹	M/E	4,753.7	4,845.0	65	3	2	0	10	0	18	0	2	
2	3	QUANTA SERVICES INC., Houston, Texas	E/U	1,858.6	1,301.0	0	0	54	0	0	8	3	0	15	
3	2	JOHNSON CONTROLS INC., Milwaukee, Wis. ³	O	1,840.0	1,930.0	83	12	0	0	0	1	4	0	0	
4	4	INTEGRATED ELECTRICAL SERVICES INC., Houston, Texas	E	1,102.8	NA	72	0	0	0	0	15	0	0	5	
5	7	COMFORT SYSTEMS USA INC., Houston, Texas ⁵	M/O	899.5	933.5	87	13	0	0	0	0	0	0	0	
6	6	SIEMENS BUILDING TECHNOLOGIES, Buffalo Grove, Ill. ⁶	O	850.0	988.0	79	6	7	1	0	1	4	0	2	
7	5	MASTEC INC., Coral Gables, Fla. ⁷	O	848.0	955.9	0	0	14	0	0	0	0	0	86	
8	8	INFRASOURCE SERVICES INC., Media, Pa. ⁸	U/E	818.0	NA	0	0	58	0	1	32	1	0	8	
9	9	HENKELS & MCGOY INC., Blue Bell, Pa.	U	709.1	709.1	0	0	46	0	0	11	0	0	26	
10	10	PERFORMANCE CONTRACTING GROUP INC., Lenexa, Kan. ¹⁰	W/O	627.9	672.7	58	15	10	0	0	7	4	0	0	
11	19	MYR GROUP INC., Rolling Meadows, Ill.	E	509.5	530.6	17	0	75	0	1	5	1	0	1	
12	17	CARPENTER CONTRACTORS OF AMERICA INC., Pompano Beach, Fla. ¹²	O	423.7	436.5	100	0	0	0	0	0	0	0	0	
13	26	MILLER & LONG CO. INC., Bethesda, Md.	C	401.0	NA	100	0	0	0	0	0	0	0	0	
14	27	SCHUFF INTERNATIONAL INC., Phoenix, Ariz.	ST/O	396.8	451.1	93	0	0	0	0	7	0	0	0	
15	11	KINETIC SYSTEMS INC., Union City, Calif.	M	387.0	480.0	15	80	0	0	0	0	5	0	0	
16	28	LVI SERVICES INC., New York, N.Y.	A	379.6	NA	84	0	5	0	0	8	3	0	0	
17	18	ACCO ENGINEERED SYSTEMS, Glendale, Calif.	M	360.0	353.0	82	18	0	0	0	0	0	0	0	
18	20	CENTIMARK CORP., Canonsburg, Pa.	R	347.5	NA	80	10	0	0	0	10	0	0	0	
19	33	TECTA AMERICA CORP., Skokie, Ill.	R	334.6	299.0	60	30	0	0	0	10	0	0	0	
20	13	KHS&S CONTRACTORS, Tampa, Fla.	W	321.6	321.6	100	0	0	0	0	0	0	0	0	
21	37	STRUCTURAL GROUP, Baltimore, Md.	C	320.0	380.0	25	15	30	0	5	15	10	0	0	
22	35	AMERICAN ASPHALT & GRADING, Las Vegas, Nev. ²²	X/O/C	315.9	271.0	61	0	0	0	0	0	21	0	0	
23	31	XSERV INC., Houston, Texas ²³	O	308.0	380.0	0	0	15	0	0	74	0	0	0	
24	25	SOUTHLAND INDUSTRIES, Irvine, Calif.	M	294.4	314.7	93	7	0	0	0	0	0	0	0	
25	32	CECO CONSTRUCTION GROUP, Kansas City, Mo.	C/E	292.1	415.7	91	3	0	0	0	0	2	0	4	

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 1=FACILITIES; 3=INTEGRATED SYSTEMS; BUNDLED MECH., ELEC., SECURITY SYSTEMS; 5=PLUMBING, CONTROLS, OTHERS; 6=HVAC CONTROL SYS./SECURITY SYS./BLDG AUTOMATION, FIRE SUPPR., ENERGY/SAFETY SYS.; 7=INFRASTRUCTURE CONSTRUCTION; 8=PAVING; 10=INSULATION, RIGGING; 12=TRUSS MFG. & INSTALLATION; 22=MINING, COMMERCIAL, PAVING, CONCRETE; 23=SCAFFOLDING & INSULATION

RANK 2006	RANK 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)									
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.	
26	21	BERGELECTRIC CORP., Los Angeles, Calif.	E	287.6	402.7	75	10	0	0	5	0	5	0	5	
27	36	BAKER CONCRETE CONSTRUCTION INC., Monroe, Ohio	C	286.0	350.0	35	25	0	0	0	35	5	0	0	
28	14	LIMBACH FACILITY SERVICES LLC, Pittsburgh, Pa.	M/SH	284.3	305.8	94	1	1	0	0	2	2	0	0	
29	23	FISK, Houston, Texas ²⁹	E/O	277.0	228.9	60	3	0	0	2	0	10	0	25	
30	24	ROSENDIN ELECTRIC INC., San Jose, Calif.	E	270.0	452.0	52	22	15	5	3	0	3	0	0	
31	38	SUNCOAST POST-TENSION LP, Houston, Texas ³¹	O	267.0	280.0	98	2	0	0	0	0	0	0	0	
32	40	M.C. DEAN INC., Dulles, Va.	E	264.0	304.5	55	0	0	5	5	0	15	0	20	
33	15	RAILWORKS CORP., New York, N.Y. ³³	O/E	260.0	200.0	2	0	1	1	0	0	96	0	0	
34	55	HAYWARD BAKER INC. (A KELLER CO.), Odenton, Md.	X	257.0	280.0	15	10	20	10	10	15	20	0	0	
35	29	CUPERTINO ELECTRIC INC., San Jose, Calif.	E	256.6	NA	63	15	2	0	0	0	0	0	10	
36	34	ISEC INC., Englewood, Colo. ³⁶	O	243.8	269.8	100	0	0	0	0	0	0	0	0	
37	30	TDINDUSTRIES, Dallas, Texas	M/SH	235.0	235.0	95	0	0	0	0	0	5	0	0	
38	43	HELIX ELECTRIC INC., San Diego, Calif.	E	233.0	270.0	75	0	0	0	5	0	10	0	10	
39	16	MASS. ELECTRIC CONSTRUCTION CO., Boston, Mass.	E	228.5	446.3	19	3	17	1	0	2	56	0	2	
40	41	STEELE FAB INC., Charlotte, N.C. ⁴⁰	O	227.4	245.0	60	20	15	0	0	5	0	0	0	
41	117	HIGH CONCRETE GROUP, Denver, Pa.	C	225.0	174.0	100	0	0	0	0	0	0	0	0	
42	46	THE STATE GROUP, Evansville, Ind.	E/M	224.7	165.0	16	44	24	0	0	13	0	0	3	
43	47	MORROW-MEADOWS CORP., City of Industry, Calif.	E	220.8	193.8	71	0	0	0	3	20	3	0	1	
44	50	HARMON INC., Eden Prairie, Minn.	G	220.0	245.0	85	0	0	0	0	0	15	0	0	
45	48	IREX CONTRACTING GROUP, Lancaster, Pa. ⁴⁵	O/A	214.8	221.2	33	5	15	0	0	41	1	3	0	
46	39	MOTOR CITY ELECTRIC CO., Detroit, Mich.	E	208.3	163.0	55	42	0	0	0	0	2	0	0	
47	119	PACIFIC COAST STEEL INC., San Diego, Calif. ⁴⁷	O	204.8	242.1	80	0	0	12	3	0	5	0	0	
48	80	THE NEWTRON GROUP INC., Baton Rouge, La.	E	201.0	120.0	0	0	30	0	0	70	0	0	0	
49	49	NATIONAL CONSTRUCTION ENTERPRISES INC., Ypsilanti, Mich.	W/G	201.0	219.1	100	0	0	0	0	0	0	0	0	
50	53	JOHN E. GREEN CO., Highland Park, Mich. ⁵⁰	M	200.1	200.1	35	40	0	0	15	0	0	0	0	

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 29=LOW VOLTAGE SECURITY, IT TECHNOLOGY; 31=POST-TENSION & CONCRETE REINFORCING STEEL; 33=RAIL CONSTRUCTION; 36=ARCH. WOODWORK, ORN. METALS, DOORS, FRAMES, HARDWARE, LAB CASEWORK, EQUIPMENT; 40=STEEL FABRICATION & SUBLET STEEL ERECTION; 45=DRYWALL/FIRE PROTECTION; 47=REINFORCING STEEL; 50=FIRE PROTECTION

The Top 600 Specialty Contractors

RANK 2006	RANK 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.
51	44	SAUER INC., Pittsburgh, Pa.	M	199.5	183.4	80	5	8	0	0	7	0	0	0
52	54	E-J ELECTRIC INSTALLATION CO., New York, N.Y.	E	195.6	26.0	20	0	55	0	10	0	10	0	5
53	93	GATE CONSTRUCTION MATERIALS GROUP, Jacksonville, Fla.	C	195.0	218.0	94	0	0	0	0	1	5	0	0
54	52	PENHALL CO., Anaheim, Calif.	D/O	194.4	147.8	17	10	2	3	1	6	60	0	1
55	76	STANDARD DRYWALL INC., Lakeside, Calif.	W	191.3	167.0	100	0	0	0	0	0	0	0	0
56	**	THE RAYMOND GROUP, Orange, Calif.	W	186.7	134.0	100	0	0	0	0	0	0	0	0
57	66	TEAM FISHEL, Columbus, Ohio ⁵⁷	U	184.2	216.4	6	0	14	0	0	0	0	0	80
58	91	STARCON INTERNATIONAL INC., Manhattan, Ill.	M	183.2	NA	0	0	0	0	0	95	0	0	0
59	45	SACHS ELECTRIC CO., St. Louis, Mo.	E	183.0	220.0	30	23	10	0	8	7	9	0	7
60	81	BERKEL & CO. CONTRACTORS INC., Bonner Springs, Kan.	X	180.3	221.0	50	5	13	0	5	20	7	0	0
61	162	MCHUGH CONCRETE CONSTRUCTION, Chicago, Ill.	C	178.5	245.4	90	0	0	0	0	0	7	0	0
62	98	BOMEL CONSTRUCTION CO. INC., Anaheim Hills, Calif.	C	178.5	364.5	100	0	0	0	0	0	0	0	0
63	60	ALDRIDGE ELECTRIC INC., Libertyville, Ill.	E/X	176.0	336.0	12	0	20	0	0	0	68	0	0
64	74	UNITED FORMING INC., Austell, Ga.	C	175.0	210.0	85	0	0	0	0	0	10	5	0
65	69	MURPHY CO. MECHANICAL CONTRS. & ENGRS., St. Louis, Mo.	M	172.3	172.0	32	38	4	0	0	26	0	0	0
66	42	THE WINTER CONSTRUCTION CO., Atlanta, Ga. ⁶⁶	O	172.1	196.9	75	0	0	0	16	0	0	7	2
67	78	THE WILLIAMS GROUP, Merrifield, Va. ⁶⁷	ST/O	171.7	NA	39	0	0	0	0	41	20	0	0
68	79	KEYSTONE CONCRETE PLACEMENT, Houston, Texas	C	169.8	206.5	100	0	0	0	0	0	0	0	0
69	68	COLONIALWEBB CONTRACTORS, Richmond, Va.	M	166.1	202.0	85	15	0	0	0	0	0	0	0
70	75	MCKINSTRY CO., Seattle, Wash.	M/SH	165.0	225.0	65	29	0	0	0	5	0	0	1
71	106	MMR GROUP INC., Baton Rouge, La.	E	161.0	65.0	0	10	30	0	0	50	0	0	0
72	59	WALTERS & WOLF, Fremont, Calif. ⁷²	G/O	160.1	188.6	100	0	0	0	0	0	0	0	0
73	61	ACOUSTI ENGINEERING CO. OF FLORIDA, Orlando, Fla.	W	160.0	158.0	100	0	0	0	0	0	0	0	0
74	**	BHI - BAHNSON HOLDINGS INC. GROUP, Winston-Salem, N.C.	SH/M	160.0	160.0	20	20	0	0	0	40	0	20	0
75	86	MILLER ELECTRIC CO., Jacksonville, Fla.	E	159.6	231.4	69	4	1	0	0	13	13	0	0
76	57	J.F. AHERN CO., Fond du Lac, Wis.	M	158.5	163.6	34	23	13	0	15	10	0	0	0
77	82	FAITH TECHNOLOGIES INC., Appleton, Wis.	E	157.1	112.3	45	14	0	2	2	16	4	2	15
78	67	TRULAND SYSTEMS CORP., Reston, Va.	E	156.7	106.0	80	0	0	0	2	0	12	0	6
79	89	CAPFORM INC., Dallas, Texas	C	155.7	227.6	100	0	0	0	0	0	0	0	0
80	56	BRANDENBURG INDUSTRIAL SERVICE CO., Chicago, Ill.	D	155.1	89.6	5	10	15	0	0	50	10	10	0
81	103	U.S. ENGINEERING CO., Kansas City, Mo.	M	154.8	110.0	74	6	2	0	0	8	5	0	2
82	83	MC GEE BROTHERS CO. INC., Monroe, N.C. ⁸²	MA/O	154.1	10.0	100	0	0	0	0	0	0	0	0
83	128	BRANDT ENGINEERING CO., Dallas, Texas	M/E	153.0	140.0	70	30	0	0	0	0	0	0	0
84	84	S.A. COMUNALE CO., Akron, Ohio ⁸⁴	O/M	152.7	NA	70	15	0	0	0	15	0	0	0
85	92	MIDWEST MECHANICAL GROUP INC., Overland Park, Kan.	M/SH	151.6	181.4	35	15	5	0	0	35	10	0	0
86	97	PARSONS ELECTRIC LLC, Minneapolis, Minn.	E	148.5	144.6	78	0	0	0	0	15	0	0	7
87	85	JH KELLY LLC, Longview, Wash.	M	146.0	146.0	25	0	20	0	0	50	0	5	0
88	58	HILL MECHANICAL GROUP, Franklin Park, Ill.	M/SH	145.7	156.4	73	26	1	0	0	0	0	0	0
89	63	BERMUDEZ & LONGO SE, San Juan, P.R.	E/M	145.5	NA	44	21	0	10	0	0	23	0	2
90	72	ENCLOS CORP., Minneapolis, Minn.	G	141.0	170.0	100	0	0	0	0	0	0	0	0
91	123	HUNT ELECTRIC CORP., St. Paul, Minn.	E	140.6	95.6	57	25	5	0	8	0	0	0	5
92	**	IVEY MECHANICAL CO. LLC, Kosciusko, Miss.	M	140.5	146.4	65	20	0	0	0	10	5	0	0
93	62	CONSOLIDATED ELECTRICAL SERVICES, Norwood, Mass. ⁹³	E	140.0	114.0	70	10	0	0	0	10	0	0	10
94	110	WALKER ENGINEERING INC., Fort Worth, Texas ⁹⁴	E	140.0	131.5	71	0	0	0	0	20	0	0	9
95	111	SCHECK INDUSTRIES, Countryside, Ill. ⁹⁵	M	139.9	103.8	5	1	29	0	0	65	0	0	0
96	71	HARDER MECHANICAL CONTRACTORS INC., Portland, Ore. ⁹⁶	M	139.5	122.0	6	61	5	0	2	26	0	0	0
97	164	NEWMECH COS. INC., St. Paul, Minn.	M/SH	139.0	108.0	30	6	46	1	5	11	1	0	0
98	**	WHITE ELECTRICAL CONSTRUCTION CO., Atlanta, Ga.	E	138.2	NA	5	30	10	0	5	45	0	0	5
99	73	WAYNE J. GRIFFIN ELECTRIC INC., Holliston, Mass.	E	138.0	162.0	75	5	0	0	15	0	0	0	5
100	108	TRI-CITY ELECTRICAL CONTRACTORS INC., Altamonte Springs, Fla.	E	138.0	177.0	95	0	0	0	0	0	0	0	5

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 57=ISP BUILDERS; 66=GENERAL CONTRACTING; 67=METAL FABRICATION; 72=DOORS, FRAMES, & HARDWARE; 82=GRADING; 84=FIRE PROTECTION; 93=TELECOMMUNICATIONS; 94=STRUCTURED CABLING; 95=INSTRUMENTATION; 96=FABRICATION

The Top 600 Specialty Contractors

RANK 2006	RANK 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)									
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	SUPPLY	WASTE	WATER SEWER/	INDUS./	TRANSP.	HAZ. WASTE	TELE- COMM.
101	**	RYAN INC. CENTRAL, Janesville, Wis.	X	137.2	143.8	75	0	1	0	22	0	0	0	0	
102	88	MALCOLM DRILLING CO. INC., San Francisco, Calif.	X	135.3	160.1	22	0	0	4	1	0	73	0	0	
103	70	EGAN COS. INC., Brooklyn Park, Minn.	M/E/G	134.0	121.0	50	20	0	0	0	10	10	0	10	
104	118	COASTAL MECHANICAL SERVICES GROUP, Melbourne, Fla.	M/E	133.2	151.4	78	12	0	1	0	9	0	0	0	
105	87	WESTERN CONSTRUCTION GROUP, St. Louis, Mo.	C/MA	132.6	138.7	93	5	0	2	0	0	0	0	0	
106	96	MANAFORT BROTHERS INC., Plainville, Conn.	X/D	132.4	150.0	64	0	16	0	0	0	18	2	0	
107	101	K2 INDUSTRIAL SERVICES INC., Hammond, Ind. ¹⁰⁷	P/O	126.7	95.7	19	1	12	0	0	66	0	0	0	
108	102	E&K COS. INC., Omaha, Neb. ¹⁰⁸	W	125.8	181.3	100	0	0	0	0	0	0	0	0	
109	65	MCKENNEY'S INC. MECH. CONTRACTORS & ENGRS., Atlanta, Ga.	M	125.7	115.4	100	0	0	0	0	0	0	0	0	
110	90	S&F CONCRETE CONTRACTORS INC., Hudson, Mass.	C	120.0	NA	80	20	0	0	0	0	0	0	0	
111	142	DAVIS H. ELLIOT CO. INC., Roanoke, Va.	E	118.7	NA	5	0	0	0	0	0	0	0	0	
112	77	INGLETT & STUBBS LLC, Mableton, Ga.	E	118.0	130.0	95	0	0	0	0	0	0	0	5	
113	126	MURRAY CO., Rancho Dominguez, Calif.	M/U	116.2	140.0	39	30	4	10	10	0	7	0	0	
114	134	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION, Spring, Texas	C	116.2	131.6	100	0	0	0	0	0	0	0	0	
115	137	F.L. CRANE & SONS, Fulton, Miss.	W	116.0	132.8	100	0	0	0	0	0	0	0	0	
116	104	MIDWEST DRYWALL CO. INC., Wichita, Kan.	W	115.4	135.0	100	0	0	0	0	0	0	0	0	
117	107	SIGNAL PERFECTION LTD., Columbia, Md.	E	115.1	115.0	0	0	0	0	0	0	0	0	0	
118	124	HOOVER CORP., Madison, Wis.	M/E	113.6	120.0	50	0	44	0	0	6	0	0	0	
119	156	INDEPENDENCE EXCAVATING INC., Independence, Ohio	X	113.4	119.7	58	0	0	0	1	13	28	0	0	
120	121	CLEVELAND ELECTRIC CO., Atlanta, Ga.	E/M	112.8	125.0	25	10	12	0	10	10	25	0	8	
121	120	HATZEL & BUEHLER INC., Wilmington, Del.	E	112.4	110.2	55	10	0	0	0	20	0	0	10	
122	105	PRECISION WALLS INC., Cary, N.C.	W	111.0	140.0	95	5	0	0	0	0	0	0	0	
123	112	PROTHERM SERVICES GROUP LLC, Houston, Texas ¹²³	P/O	110.0	100.0	0	0	5	0	0	95	0	0	0	
124	51	UNITY INTERNATIONAL GROUP, Flushing, N.Y. ¹²⁴	E/O	110.0	101.8	84	0	0	0	0	0	3	0	13	
125	149	MIDWEST STEEL INC., Detroit, Mich.	ST	109.3	95.7	30	65	0	0	0	5	0	0	0	
126	189	AZCO INC., Menasha, Wis.	M	109.0	109.3	4	4	83	0	0	10	0	0	0	
127	146	PERFORMANCE MECHANICAL INC., Pittsburg, Calif.	M/C	108.8	70.3	0	10	20	10	0	60	0	0	0	
128	157	LATITE ROOFING & SHEETMETAL CO. INC., Pompano Beach, Fla.	R	108.4	111.1	100	0	0	0	0	0	0	0	0	
129	130	CACHE VALLEY ELECTRIC CO., Logan, Utah	E	107.6	140.9	39	0	0	0	0	29	7	0	18	
130	151	D.H. GRIFFIN WRECKING CO. INC., Greensboro, N.C.	D	107.0	NA	20	20	10	0	0	40	10	0	0	
131	115	GUARANTEE ELECTRICAL CO., St. Louis, Mo.	E	106.4	109.4	48	10	3	0	5	14	5	0	15	
132	160	CASE FOUNDATION CO. (A KELLER CO.), Roselle, Ill.	X	105.7	119.0	35	0	0	0	0	0	65	0	0	
133	173	BEAVER EXCAVATING CO., Canton, Ohio	X	105.6	90.0	12	0	0	10	10	18	50	0	0	
134	129	CONTINENTAL ELECTRICAL CONSTRUCTION CO., Skokie, Ill.	E	105.0	100.0	40	20	0	0	0	40	0	0	0	
135	133	VSC CORP., Ashland, Va. ¹³⁵	O	104.9	100.0	80	15	0	0	0	5	0	0	0	
136	116	REX MOORE ELECTRICAL CONTRS. & ENGRS., W. Sacramento, Calif.	E	104.0	141.0	25	20	0	0	0	20	0	0	15	
137	113	GEM INDUSTRIAL INC., Walbridge, Ohio ¹³⁷	M/E	103.8	97.3	27	10	9	0	0	49	0	1	4	
138	**	RK MECHANICAL INC., Denver, Colo.	M	102.0	NA	88	0	0	0	0	12	0	0	0	
139	180	INDUSTRIAL SPECIALTY CONTRACTORS LLC, Baton Rouge, La.	E	101.0	40.0	0	0	0	0	0	97	0	1	2	
140	139	FORT PITT GROUP LP, Pittsburgh, Pa.	M	100.6	186.5	95	5	0	0	0	0	0	0	0	
141	170	BAKER ROOFING CO., Raleigh, N.C.	R	100.1	NA	100	0	0	0	0	0	0	0	0	
142	138	WILSON ELECTRIC SERVICES CORP., Tempe, Ariz. ¹⁴²	E/O	100.0	130.0	80	0	0	0	0	0	0	0	0	
143	177	CASEY INDUSTRIAL INC., Broomfield, Colo.	M/E	99.6	119.0	0	0	50	0	0	50	0	0	0	
144	155	BORDERLAND CONSTRUCTION CO. INC., Tucson, Ariz. ¹⁴⁴	X/U/C	99.5	111.1	100	0	0	0	0	0	0	0	0	
145	159	WORTH & CO. INC., Pipersville, Pa.	M/U	97.2	101.0	77	0	0	0	23	0	0	0	0	
146	109	JOHN W. DANFORTH CO., Buffalo, N.Y.	M/SH	97.0	79.0	40	20	2	0	10	25	0	3	0	
147	135	EEI HOLDING CORP., Springfield, Ill.	E	97.0	42.0	16	14	31	8	0	22	9	0	0	
148	100	SANDERS BROS. INC., Gaffney, S.C. ¹⁴⁸	M/E	96.5	NA	5	78	5	0	2	10	0	0	0	
149	158	CST ENVIRONMENTAL INC., Brea, Calif.	D/A	96.5	74.8	15	10	20	0	0	30	0	25	0	
150	192	PANELIZED STRUCTURES INC., Modesto, Calif. ¹⁵⁰	O	96.1	118.5	100	0	0	0	0	0	0	0	0	

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 107=INDUSTRIAL CLEANING; 108=FIREPROOF, EIFS; 123=INSULATION; 124=DATA VOICE/STRUCTURED CABLING; 135=FIRE SPRINKLER CONTRACTING; 137=BOILERMAKING, EQUIPMENT SETTING; 142=SPECIAL SYSTEMS; 144=PAVING; 148=FABRICATION; 150=ROOF STRUCTURE (COMB. WOOD & STEEL)

The Top 600 Specialty Contractors

RANK 2006 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)								
			REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.
151 185	MCKINNEY DRILLING CO., Odenton, Md.	X	95.9	80.0	50	10	0	0	0	10	20	0	10
152 143	FRESH MEADOW MECHANICAL CORP., Fresh Meadows, N.Y.	M	94.3	32.3	70	0	30	0	0	0	0	0	0
153 178	CRITCHFIELD MECHANICAL INC., Menlo Park, Calif.	M	94.3	95.0	100	0	0	0	0	0	0	0	0
154 191	THE AULSON CO. INC., Methuen, Mass.	P/A	93.1	97.5	12	0	0	3	0	1	67	9	0
155 125	LARGO CONCRETE INC., Tustin, Calif.	C	92.3	115.0	100	0	0	0	0	0	0	0	0
156 161	URBAN CONCRETE CONTRACTORS LTD., San Antonio, Texas	C	91.9	132.6	100	0	0	0	0	0	0	0	0
157 **	BARNHART, Memphis, Tenn. ¹⁵⁷	O	90.0	140.0	25	5	35	0	0	25	10	0	0
158 99	E C CO., Portland, Ore.	E	90.0	125.0	45	10	0	5	5	10	5	0	20
159 **	NORTHEAST REMSCO CONSTRUCTION INC., Toms River, N.J. ¹⁵⁹	M/C/X	88.0	111.0	0	0	0	35	30	10	15	0	0
160 122	CORRIGAN CO. MECHANICAL CONTRACTORS, St. Louis, Mo.	M	87.9	96.0	20	55	0	0	15	10	0	0	0
161 127	A.O. REED & CO. INC., San Diego, Calif.	M	87.0	103.0	50	10	20	0	0	10	10	0	0
162 187	CONDON-JOHNSON & ASSOCIATES INC., Oakland, Calif.	X	87.0	68.0	40	0	0	0	10	0	50	0	0
163 163	ROGERS ELECTRIC, Atlanta, Ga.	E	86.8	100.0	100	0	0	0	0	0	0	0	0
164 169	TITAN CONTRACTING & LEASING/THE HORN COS., Owensboro, Ky. ¹⁶⁴	M/O	86.5	115.3	0	0	75	0	5	20	0	0	0
165 207	DURR MECHANICAL CONSTRUCTION INC., New York, N.Y.	M	83.8	70.7	15	0	60	0	25	0	0	0	0
166 183	STERLING BOILER & MECHANICAL INC., Evansville, Ind. ¹⁶⁶	M/E/D	83.3	143.4	0	0	80	0	0	20	0	0	0
167 131	NEW RIVER ELECTRICAL CORP., Cloverdale, Va.	U	82.3	NA	0	5	95	0	0	0	0	0	0
168 223	DELTA DIVERSIFIED ENTERPRISES INC., Tempe, Ariz.	E	82.0	110.0	50	40	0	0	0	0	5	0	0
169 141	LAKE ERIE ELECTRIC COS., Cleveland, Ohio	E	81.8	106.1	60	25	0	0	0	15	0	0	0
170 179	COLLINS ELECTRICAL CO. INC., Stockton, Calif.	E	81.8	84.8	84	1	0	0	2	0	8	0	0
171 190	KIRK & BLUM - A CECO ENVIRONMENTAL CO., Cincinnati, Ohio	SH	81.5	81.5	0	0	0	0	0	100	0	0	0
172 132	GAYLOR INC., Carmel, Ind.	E	81.2	92.0	30	19	2	2	19	25	2	0	1
173 199	BIERLEIN DEMOLITION & DISMANTLING, Midland, Mich.	D	81.2	75.0	12	38	19	0	0	23	0	8	0
174 171	CLEVELAND WRECKING CO., Covina, Calif. ¹⁷⁴	D	80.7	42.4	29	6	4	0	6	38	5	9	0
175 152	O'CONNELL ELECTRIC CO., Victor, N.Y.	E	80.5	83.2	45	5	32	0	2	6	5	0	5
176 175	PBC COS. INC., Brea, Calif. ¹⁷⁶	C/O/MA	80.0	85.0	100	0	0	0	0	0	0	0	0
177 208	MCCARL'S INC., Beaver Falls, Pa.	M	79.0	70.0	2	7	45	0	0	46	0	0	0
178 196	PDG ENVIRONMENTAL INC., Pittsburgh, Pa. ¹⁷⁸	A/O	78.8	75.0	0	0	0	0	0	0	0	100	0
179 231	THE MORSE GROUP, Freeport, Ill.	E	78.4	94.7	15	20	0	0	2	63	0	0	0
180 94	S.B. BALLARD CONSTRUCTION CO., Virginia Beach, Va.	C	78.0	128.0	49	0	0	15	0	7	29	0	0
181 188	TRAFFIC CONTROL DEVICES INC., Altamonte Springs, Fla.	E	78.0	99.5	0	0	0	0	0	0	100	0	0
182 181	GRUNAU CO., Oak Creek, Wis.	M/SH	76.6	113.3	45	20	0	0	10	20	5	0	0
183 95	S.M. ELECTRIC CO. INC., Rahway, N.J.	E	76.1	90.7	5	10	10	0	10	45	20	0	0
184 **	FABARC STEEL SUPPLY INC., Oxford, Ala. ¹⁸⁴	O	75.5	62.3	65	25	0	0	0	10	0	0	0
185 145	HILL YORK, Fort Lauderdale, Fla.	M	75.5	79.7	100	0	0	0	0	0	0	0	0
186 269	GROUP BUILDERS INC., Honolulu, Hawaii	W	75.4	43.6	100	0	0	0	0	0	0	0	0
187 150	BAKER DRYWALL, Dallas, Texas	W	75.2	88.0	85	0	0	0	0	15	0	0	0
188 182	MONA ELECTRIC GROUP INC., Clinton, Md.	E	75.1	51.0	96	0	0	0	0	0	0	0	4
189 233	DORVIN D. LEIS CO. INC., Kahului, Hawaii	M	74.9	126.8	99	0	0	0	0	0	0	0	0
190 154	TRAINOR GLASS CO., Alsip, Ill.	G	74.2	83.7	100	0	0	0	0	0	0	0	0
191 200	THE YOUNG GROUP LTD., St. Louis, Mo. ¹⁹¹	R/M	74.1	90.0	28	46	15	0	0	11	0	0	0
192 144	CROWN CORR INC., Gary, Ind.	SH	73.2	87.1	40	10	0	0	0	0	50	0	0
193 **	REMEDIAL CONSTRUCTION SERVICES LP, Houston, Texas ¹⁹³	O	72.0	110.0	0	0	0	0	0	0	0	100	0
194 263	A.J. JOHNS INC., Jacksonville, Fla.	U/X	71.4	NA	0	0	0	0	60	0	40	0	0
195 214	MECHANICAL INC., Freeport, Ill.	M	71.3	105.5	35	25	5	10	0	25	0	0	0
196 195	STARK EXCAVATING INC., Bloomington, Ill.	M/C/X	71.2	72.5	38	6	0	10	5	0	41	0	0
197 153	NEAD ORGANIZATION, Carlstadt, N.J. ¹⁹⁷	E	71.0	89.0	75	0	0	0	0	5	10	0	10
198 215	COMMONWEALTH ELECTRIC CO. OF THE MIDWEST, Lincoln, Neb.	E	70.6	77.5	60	0	22	0	0	4	5	0	5
199 222	CROWTHER ROOFING & SHEET METAL OF FL INC., Fort Myers, Fla.	R/SH	70.5	80.0	100	0	0	0	0	0	0	0	0
200 224	MARKHAM CONTRACTING CO. INC., Phoenix, Ariz. ²⁰⁰	O/U	69.5	98.5	100	0	0	0	0	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 157=HEAVY RIGGING/LIFTING SVCS.; 164=WELDERS; 166=REFRACTORY; 174=DISMANTLING, DECOMMISSIONING, ASSET RECOVERY, REMED., UXO/UST REMOVAL; 176=INTERLOCKING PAVERS; 178=MOLD REMEDIATION; 184=STEEL FABRICATION; 191=FAB SHOP; 193=ENVIRONMENTAL; 197=COMMUNICATIONS; 200=SITE DEVELOPMENT

The Top 600 Specialty Contractors

RANK 2006	RANK 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	HAZ. TRANSP.	WASTE	TELE- COMM.
201	210	SCHLOUCH INC., Blandon, Pa.	X	69.1	58.4	90	10	0	0	0	0	0	0	0
202	197	SOUTHERN PAN SERVICES CO., Lithonia, Ga.	C	68.4	104.0	100	0	0	0	0	0	0	0	0
203	168	KIMMINS CONTRACTING CORP., Tampa, Fla.	U/D/X	68.1	72.0	34	0	0	28	28	0	10	0	0
204	136	LEE CO., Franklin, Tenn.	M	68.0	35.0	90	0	0	0	0	10	0	0	0
205	167	KELSO-BURNETT CO., Chicago, Ill.	E	67.5	80.0	53	10	2	0	0	10	0	0	18
206	252	LUDVIK ELECTRIC CO., Lakewood, Colo.	E	67.0	74.0	68	0	0	20	8	4	0	0	0
207	213	SOUTHERN INDUSTRIAL CONSTRUCTORS INC., Raleigh, N.C.	M/E	66.8	55.0	0	50	0	0	0	50	0	0	0
208	193	STEINY AND CO. INC., Los Angeles, Calif.	E	66.7	49.0	20	0	5	0	5	0	60	0	10
209	218	ERMCO INC., Indianapolis, Ind. ²⁰⁹	E	65.5	77.0	60	10	0	0	0	10	10	0	10
210	225	PIERCE ASSOCIATES INC., Alexandria, Va.	M	65.3	NA	90	10	0	0	0	0	0	0	0
211	243	BEST ROOFING & WATERPROOFING INC., Gardena, Calif.	R	65.0	62.3	50	25	0	0	0	25	0	0	0
212	290	QUALITY PLUS SERVICES INC., Petersburg, Va.	M/E	64.3	68.2	5	25	12	0	1	56	0	0	1
213	298	DANNY'S CONSTRUCTION CO. INC., Shakopee, Minn.	ST	63.8	103.1	79	0	18	0	0	0	3	0	0
214	203	MARON ELECTRIC CO., Skokie, Ill. ²¹⁴	E/O	63.0	46.0	70	0	0	0	0	0	5	0	25
215	176	W.A. BOTTING CO., Woodinville, Wash.	M	62.8	49.5	95	0	0	0	0	0	0	0	0
216	247	JACK B. HENDERSON CONSTRUCTION CO. INC., Albuquerque, N.M. ²¹⁶	M/SH	62.4	39.4	100	0	0	0	0	0	0	0	0
217	279	FOUNDATION CONSTRUCTORS INC., Oakley, Calif.	X	62.3	57.8	55	0	0	0	0	5	40	0	0
218	230	VEE-JAY CEMENT CONTRACTING CO. INC., St. Louis, Mo.	C	62.0	65.0	90	0	0	0	0	0	10	0	0
219	204	MARCOR REMEDIATION INC., Hunt Valley, Md. ²¹⁹	A/O	61.6	58.0	77	21	0	0	0	0	2	0	0
220	198	PAYNECREST ELECTRIC, St. Louis, Mo.	E	61.5	53.3	45	37	2	0	0	8	0	0	7
221	228	THE CIRCLE GROUP, Alpharetta, Ga.	W	61.3	72.0	100	0	0	0	0	0	0	0	0
222	254	SHAPIRO AND DUNCAN INC., Rockville, Md.	M	61.3	70.0	100	0	0	0	0	0	0	0	0
223	217	AREA ERECTORS INC., Rockford, Ill.	ST	60.2	61.3	50	25	0	0	5	5	10	5	0
224	240	INDUSTRIAL POWER SYSTEMS INC., Toledo, Ohio	M/O	60.1	85.0	10	20	10	10	0	50	0	0	0
225	194	BENCOR CORP. OF AMERICA FOUNDATION SPECIALIST, Dallas, Texas	X	60.0	69.0	40	0	0	20	30	0	10	0	0
226	277	PACIFIC CONSTRUCTION SYSTEMS INC., Bellevue, Wash. ²²⁶	W	60.0	54.0	100	0	0	0	0	0	0	0	0
227	184	W&W GLASS LLC, Nanuet, N.Y.	G	60.0	86.0	100	0	0	0	0	0	0	0	0
228	221	DUNBAR MECHANICAL INC., Toledo, Ohio ²²⁸	M	59.9	68.7	29	18	8	0	0	44	0	0	1
229	338	MAZOCCHI WRECKING INC., East Hanover, N.J.	D	59.6	43.0	90	0	0	0	0	0	10	0	0
230	314	MADER SOUTHEAST INC., Orlando, Fla.	W	59.5	65.7	100	0	0	0	0	0	0	0	0
231	205	CHARLES E. JARRELL CONTRACTING INC., Earth City, Mo.	M	58.7	52.0	100	0	0	0	0	0	0	0	0
232	255	HOWE ELECTRIC INC., Fresno, Calif.	E	58.6	35.0	80	5	0	0	0	10	2	2	1
233	236	CENTURY CONCRETE, Virginia Beach, Va.	C	58.5	71.6	50	10	0	0	10	0	20	0	0
234	256	ONCORE CONSTRUCTION LLC, Bladensburg, Md.	C	58.4	70.4	100	0	0	0	0	0	0	0	0
235	148	WAY HOLDING LTD., Houston, Texas	M	58.3	49.8	75	0	5	0	0	20	0	0	0
236	315	ADVANCED ROOFING INC., Fort Lauderdale, Fla.	R/SH	58.0	62.0	50	25	0	0	0	25	0	0	0
237	383	ALLISON-SMITH LLC, Atlanta, Ga.	E	58.0	NA	94	0	0	0	0	1	0	0	5
238	**	ATLANTIC INDUSTRIAL INC., Columbia, Md. ²³⁸	O	58.0	32.0	0	0	5	0	0	95	0	0	0
239	293	THE MLN CO., Houston, Texas ²³⁹	M	58.0	72.0	100	0	0	0	0	0	0	0	0
240	249	W.G. TOMKO INC., Finleyville, Pa.	M	57.9	58.6	80	0	0	0	20	0	0	0	0
241	201	WARWICK PLUMBING & HEATING CORP., Newport News, Va.	M	57.4	75.0	75	0	0	0	0	25	0	0	0
242	186	GSL ELECTRIC, Salt Lake City, Utah	E	57.4	67.1	65	0	0	10	10	10	0	0	5
243	**	FRANK LILL & SON INC., Webster, N.Y.	M	57.0	45.0	0	20	50	0	0	30	0	0	0
244	271	POSTLER & JAECKLE CORP., Rochester, N.Y.	M	57.0	70.0	40	30	0	0	0	30	0	0	0
245	266	NUPRECON INC., Snoqualmie, Wash.	D/A	56.6	47.7	45	10	0	0	0	5	10	30	0
246	172	LETSOS CO. LTD., Houston, Texas	M	56.2	25.7	96	0	0	0	0	4	0	0	0
247	288	SUN VALLEY MASONRY INC., Phoenix, Ariz.	MA	55.5	58.0	100	0	0	0	0	0	0	0	0
248	**	BELDON ENTERPRISES INC., San Antonio, Texas ²⁴⁸	R/O	55.4	60.3	100	0	0	0	0	0	0	0	0
249	202	SOUTHLAND CONCRETE, Dulles, Va.	C	55.2	52.2	100	0	0	0	0	0	0	0	0
250	**	ARDENT SERVICES, Jefferson, La.	E	55.1	70.0	0	5	0	0	0	95	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 209=TELECOMMUNICATIONS/DATA; 214=TELE DATA & NETWORKING; 216=GENERAL CONTRACTING; 219=OTHER FORMS OF REMEDIATION; 226=INTERIOR CONSTRUCTION; 228=RIGGING/CONVEYOR INSTALLATION; 238=SPECIALTY SCAFFOLDING; 239=SERVICE; 248=ROOF GUTTERS

The Top 600 Specialty Contractors

RANK 2006 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)								
			REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	HAZ. WASTE	TELE- COMM.	
251 324	GREGORY ELECTRIC CO. INC., Columbia, S.C.	E	55.1	57.0	20	10	25	10	5	5	0	0	25
252 281	INTERSTATES COS., Sioux Center, Iowa	E	54.9	49.6	4	3	0	0	0	93	0	0	0
253 246	NORMENT SECURITY GROUP INC., Montgomery, Ala. ²⁵³	O	54.9	56.4	100	0	0	0	0	0	0	0	0
254 258	ELDECO INC., Greenville, S.C.	E	54.7	48.6	50	20	10	0	0	20	0	0	0
255 286	THE TRI-M GROUP LLC, Kennett Square, Pa. ²⁵⁵	E	54.6	64.0	50	20	0	0	0	20	0	0	10
256 234	B.T. MANCINI CO. INC., Milpitas, Calif. ²⁵⁶	O/SH	54.4	54.3	85	15	0	0	0	0	0	0	0
257 336	PAVECON COMMERCIAL CONCRETE, Grand Prairie, Texas	C	54.2	59.6	100	0	0	0	0	0	0	0	0
258 **	ELLIS ASTIN GRADING CO. INC., Villa Rica, Ga.	X	54.0	76.0	10	40	0	10	5	35	0	0	0
259 295	BEN HUR CONSTRUCTION CO., St. Louis, Mo.	ST	53.5	71.9	65	15	10	0	0	10	0	0	0
260 305	RICHARD GOETTLE INC., Cincinnati, Ohio	X	53.0	49.9	23	0	48	0	7	10	12	0	0
261 212	J.T. THORPE & SON INC., Richmond, Calif. ²⁶¹	O	53.0	53.0	0	0	25	0	0	65	0	10	0
262 226	TRI-CITY ELECTRIC CO. OF IOWA, Davenport, Iowa	E	52.8	25.8	40	38	1	3	0	4	2	0	12
263 265	CLEVELAND CEMENT CONTRACTORS INC., Cleveland, Ohio	C	52.5	52.5	80	20	0	0	0	0	0	0	0
264 251	HOLLAND ROOFING, Florence, Ky.	R	52.0	NA	100	0	0	0	0	0	0	0	0
265 229	SPECTRUM INTERIORS INC., Erlanger, Ky.	W	52.0	58.3	100	0	0	0	0	0	0	0	0
266 232	E.M. DUGGAN INC., Canton, Mass.	M	51.6	39.6	100	0	0	0	0	0	0	0	0
267 241	MARTIN PETERSEN CO. INC., Kenosha, Wis.	M/SH	51.3	53.0	40	20	0	0	0	40	0	0	0
268 409	HEATING & PLUMBING ENGINEERS INC., Colorado Springs, Colo.	M	51.2	51.2	100	0	0	0	0	0	0	0	0
269 **	CLARK PACIFIC, W. Sacramento, Calif. ²⁶⁹	O	51.0	NA	90	0	0	0	0	0	0	0	0
270 318	NORTH AMERICAN SITE DEV. INC. (NASDI), Allston, Mass.	D	50.0	30.0	50	25	0	0	0	25	0	0	0
271 242	TESTA CORP., Wakefield, Mass.	D/X	50.0	58.0	30	0	0	0	0	0	70	0	0
272 **	USA ENVIRONMENT LP, Houston, Texas ²⁷²	O/D	50.0	NA	0	10	0	0	0	30	0	60	0
273 381	GAINES AND CO., Reisterstown, Md.	U	49.9	63.5	100	0	0	0	0	0	0	0	0
274 262	A.C. DELLOVADE INC., Canonsburg, Pa.	G	49.7	46.9	20	35	35	0	0	10	0	0	0
275 **	BCH MECHANICAL INC., Largo, Fla. ²⁷⁵	M/SH	49.6	49.6	82	18	0	0	0	0	0	0	0
276 261	SLOAN & CO. INC., West Caldwell, N.J.	W	49.4	64.0	100	0	0	0	0	0	0	0	0
277 211	RUTTURA & SONS CONSTRUCTION CO. INC., Babylon, N.Y.	X	49.0	60.0	80	0	0	0	0	0	20	0	0
278 328	R.W. WARNER INC., Frederick, Md.	M	48.8	41.6	100	0	0	0	0	0	0	0	0
279 367	NEWKIRK ELECTRIC ASSOCIATES, Muskegon, Mich.	M	48.4	NA	9	4	44	0	2	0	4	0	37
280 **	ANDERSON DRILLING, Lakeside, Calif.	X	48.4	49.8	51	1	2	1	2	1	40	1	1
281 **	BRUCE & MERRILEES ELECTRIC CO., New Castle, Pa.	E	48.3	30.0	5	10	15	0	5	15	50	0	0
282 307	THE CAMPBELL COS., Memphis, Tenn.	R	48.2	52.0	93	7	0	0	0	0	0	0	0
283 245	UNIVERSITY MECHANICAL CONTRACTORS INC., Mukilteo, Wash.	M	48.1	50.0	76	6	1	0	9	6	2	0	0
284 **	AIRCO MECHANICAL INC., Sacramento, Calif.	M	48.0	NA	100	0	0	0	0	0	0	0	0
285 303	GRESSER COS. INC., Eagan, Minn.	MA/C	48.0	40.0	100	0	0	0	0	0	0	0	0
286 272	SERETTA CONSTRUCTION, Apopka, Fla.	C	48.0	NA	100	0	0	0	0	0	0	0	0
287 380	TILT-CON CORP., Altamonte Springs, Fla.	C	48.0	83.0	100	0	0	0	0	0	0	0	0
288 **	AUGUST WINTER & SONS INC., Appleton, Wis.	M/SH	48.0	45.0	37	17	25	0	5	16	0	0	0
289 448	O'BRIEN & GERE, Syracuse, N.Y.	M/C/X	48.0	66.2	10	20	2	5	13	30	0	20	0
290 302	ELECTRICAL CORP. OF AMERICA INC., Raytown, Mo.	E	47.5	52.0	10	40	31	0	0	13	2	0	4
291 337	RMCI INC., Albuquerque, N.M. ²⁹¹	U	47.3	42.3	7	0	0	47	45	0	0	0	0
292 253	MASONRY ARTS INC., Bessemer, Ala.	MA/G	47.0	71.0	80	5	0	0	5	0	10	0	0
293 238	CONCRETE STRUCTURES OF THE MIDWEST INC., West Chicago, Ill.	C	47.0	59.5	90	0	0	10	0	0	0	0	0
294 264	DEE BROWN INC., Dallas, Texas	MA	46.8	38.4	100	0	0	0	0	0	0	0	0
295 **	HUSSUNG MECHANICAL CONTRACTORS INC., Louisville, Ky.	M	46.8	67.6	100	0	0	0	0	0	0	0	0
296 244	PYRAMID MASONRY CONTRACTORS INC., Decatur, Ga.	MA	46.6	55.0	100	0	0	0	0	0	0	0	0
297 267	NICHOLSON CONSTRUCTION CO., Pittsburgh, Pa.	X	46.5	60.5	17	2	27	11	17	4	22	0	0
298 250	BONLAND INDUSTRIES INC., Wayne, N.J.	SH	46.4	56.3	70	9	0	0	0	1	2	0	0
299 347	INTERIOR CONSTRUCTION SERVICES LTD., St. Louis, Mo.	W	46.2	46.2	100	0	0	0	0	0	0	0	0
300 280	M&H BUILDING SPECIALTIES INC., Las Vegas, Nev. ³⁰⁰	W/P/O	46.0	82.0	100	0	0	0	0	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 253=DETENTION & SECURITY CONTRACTING; 255=RESTORATION; 256=FLOORING, COMPUTER FLOORS, FOLDING & OPERABLE PARTITIONS; 261=REFRACTORY; 269=PRECAST CENT ON HIGH RISE BLDGS.; 272=ENVIRONMENTAL; 275=SERVICE; 291=PRISON FACILITIES & GOVERNMENT TESTING FACILITIES; 300=EFIS AND PLASTER

The Top 600 Specialty Contractors

RANK 2006 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)								
			REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ TRANSP.	HAZ. WASTE	TELE- COMM.	
301 353	HI-TECH ELECTRIC INC., Houston, Texas	E	46.0	44.0	65	5	0	0	0	25	0	0	5
302 248	SNELSON COS. INC., Sedro-Woolley, Wash. ³⁰²	U/M	45.7	NA	0	0	0	0	8	0	5	0	0
303 301	PACIFIC MECHANICAL CORP., Concord, Calif.	M	45.7	42.8	0	20	10	25	40	5	0	0	0
304 364	VAUGHN INDUSTRIES LLC, Carey, Ohio	E/M	45.6	39.1	40	5	35	0	5	0	10	0	5
305 408	WOODLAND CONSTRUCTION CO. INC., Jupiter, Fla.	C	45.1	36.8	100	0	0	0	0	0	0	0	0
306 292	DAIDONE ELECTRIC INC., Newark, N.J.	E	45.0	25.0	0	0	0	0	0	0	100	0	0
307 359	ALEX E. PARIS CONTRACTING CO. INC., Atlasburg, Pa.	U/X	45.0	35.0	20	0	0	25	40	15	0	0	0
308 273	UNIVERSAL BUILDERS SUPPLY INC., New Rochelle, N.Y. ³⁰⁸	O	45.0	45.0	100	0	0	0	0	0	0	0	0
309 322	HERMANSON CO. LLP, Kent, Wash.	M	45.0	68.1	90	10	0	0	0	0	0	0	0
310 441	PERRECA ELECTRIC CO. INC., Newburgh, N.Y.	E	44.9	NA	45	20	0	0	0	10	0	10	15
311 274	WYATT INC., Pittsburgh, Pa.	W	44.9	NA	100	0	0	0	0	0	0	0	0
312 **	NORTHLAND CONCRETE & MASONRY LLC, Burnsville, Minn.	C/MA	44.8	52.0	80	10	0	0	0	10	0	0	0
313 426	W.A. CHESTER LLC, Lanham, Md.	U	44.7	68.5	0	0	100	0	0	0	0	0	0
314 299	BUCKNER COS., Graham, N.C.	ST	44.7	44.0	90	5	0	0	0	0	5	0	0
315 259	ARCHITECTURAL GLASS & ALUMINUM CO., Oakland, Calif.	G	44.5	51.0	100	0	0	0	0	0	0	0	0
316 558	HEPACO INC., Charlotte, N.C. ³¹⁶	O	44.4	45.8	0	0	0	0	0	0	0	100	0
317 291	CANNON & WENDT ELECTRIC CO. INC., Phoenix, Ariz.	E	44.0	88.5	87	3	0	0	4	0	5	0	1
318 285	CHERRY COS., Houston, Texas ³¹⁸	O/D	43.9	42.1	90	0	0	0	0	10	0	0	0
319 352	FRANK M. BOOTH INC., Marysville, Calif.	M/SH	43.7	42.8	95	5	0	0	0	0	0	0	0
320 294	GILL-SIMPSON INC., Baltimore, Md.	E	43.6	47.5	25	25	5	0	5	20	15	0	5
321 296	BRYANT-DURHAM ELECTRIC CO. INC., Durham, N.C.	E	43.4	39.8	94	3	0	0	0	0	0	0	3
322 389	CENTRAL CEILING & PARTITION INC., Midland, Mich.	W	43.2	66.9	100	0	0	0	0	0	0	0	0
323 260	HOLIDAY-PARKS INC., Seattle, Wash.	M/SH	43.0	40.0	100	0	0	0	0	0	0	0	0
324 363	PRECISION CONCRETE CONSTRUCTION INC., Alpharetta, Ga.	C	43.0	32.0	80	15	0	0	0	0	5	0	0
325 297	TECHNO COATINGS INC., Anaheim, Calif.	P	42.9	43.9	10	10	30	10	10	20	0	10	0
326 311	BERGER ENGINEERING CO., Dallas, Texas	M	42.7	40.0	100	0	0	0	0	0	0	0	0
327 289	LAWSON MECHANICAL CONTRACTORS, Sacramento, Calif.	M	42.7	31.8	80	0	0	0	0	20	0	0	0
328 323	ALAKAI MECHANICAL CORP., Honolulu, Hawaii	M	42.7	33.1	100	0	0	0	0	0	0	0	0
329 308	D'AMBRA STEEL SERVICES INC., Houston, Texas ³²⁹	O/ST	42.5	NA	70	0	0	0	0	0	30	0	0
330 287	WESTSIDE MECHANICAL, Naperville, Ill.	M	42.5	43.8	100	0	0	0	0	0	0	0	0
331 227	DUCCI ELECTRICAL CONTRACTORS INC., Torrington, Conn.	E	42.4	31.2	50	0	0	0	0	0	45	0	0
332 410	DOUGLASS ROOFING CO., Commerce City, Colo.	R/SH	42.0	46.0	82	5	0	0	5	0	8	0	0
333 379	PREMIER ELECTRIC, Naples, Fla.	E	42.0	50.0	100	0	0	0	0	0	0	0	0
334 **	SUNWEST ELECTRIC INC., Anaheim, Calif.	E	42.0	48.0	87	5	0	0	0	5	0	0	3
335 275	E.S. BOULOS CO., Westbrook, Maine	E	41.7	72.0	30	0	30	0	0	30	0	0	10
336 257	TERRY'S ELECTRIC INC., Kissimmee, Fla.	E	41.5	40.0	100	0	0	0	0	0	0	0	0
337 **	J A CROSON LLC, Sorrento, Fla.	M	41.5	49.0	100	0	0	0	0	0	0	0	0
338 235	JOHN A. PENNEY CO. INC., Cambridge, Mass.	E	41.3	32.0	70	30	0	0	0	0	0	0	0
339 310	KARAS & KARAS GLASS CO. INC., So. Boston, Mass.	G	40.9	64.0	100	0	0	0	0	0	0	0	0
340 270	EDWIN L. HEIM CO., Harrisburg, Pa.	E/M	40.7	20.7	55	10	2	8	0	7	3	0	15
341 304	HARDY CORP., Birmingham, Ala.	M	40.7	37.9	81	14	0	0	5	0	0	0	0
342 341	CCI MECHANICAL INC., Salt Lake City, Utah	M	40.4	39.0	40	20	10	0	0	30	0	0	0
343 342	OKLAHOMA ELECTRICAL SUPPLY CO., Oklahoma City, Okla.	E	40.4	46.8	72	8	0	0	0	2	0	0	18
344 471	SHAW ELECTRIC CO., Livonia, Mich.	E	40.3	23.1	28	0	0	0	35	0	0	0	2
345 343	GARDNER ZEMKE CO., Albuquerque, N.M.	E	40.3	14.7	75	0	13	9	0	0	3	0	0
346 319	SIERRA PACIFIC WEST INC., Vista, Calif.	X	40.3	36.2	75	0	0	0	0	0	25	0	0
347 386	NATHAN ALTERMAN ELECTRIC CO. LTD., San Antonio, Texas	E	40.1	50.1	74	10	0	0	0	0	0	0	16
348 415	LAND COAST INC., New Iberia, La. ³⁴⁸	O/C/MA	40.0	56.0	0	0	40	0	0	60	0	0	0
349 435	D.W. NICHOLSON CORP., Hayward, Calif. ³⁴⁹	M/E	39.3	33.2	10	15	0	0	10	15	50	0	0
350 283	ACTION ELECTRICAL & MECHANICAL CONTRACTORS, Smyrna, Ga.	E/M/ST	39.0	43.0	10	35	20	0	0	20	5	0	10

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 302=NATURAL GAS PIPELINES, FABRICATION; 308=HOISTING/SCAFFOLDING; 316=HAZARDOUS WASTE; 318=RECYCLED CONCRETE; 329=STEEL SUPPLY (SELF-PERFORM); 348=INSULATION & SCAFFOLDING; 349=PIPING

The Top 600 Specialty Contractors

RANK 2006	RANK 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ TRANSP.	HAZ. WASTE	TELE- COMM.	
351	464	BAYSIDE INTERIORS INC., Fremont, Calif. ³⁵¹	W/O	38.9	50.0	100	0	0	0	0	0	0	0	0
352	282	AVALOTIS CORP., Verona, Pa.	P	38.9	39.0	5	0	25	0	0	50	20	0	0
353	313	ROYAL ELECTRIC CO., Sacramento, Calif.	E/U	38.9	43.6	32	0	0	0	0	0	68	0	0
354	350	CULLUM MECHANICAL CONSTRUCTION INC., Charleston, S.C.	M	38.8	41.3	90	5	0	0	0	5	0	0	0
355	329	CENTURY STEEL ERECTORS CO., Pittsburgh, Pa.	ST	38.7	37.0	20	5	5	0	0	70	0	0	0
356	325	COMNET COMMUNICATIONS LLC, Bethel, Conn. ³⁵⁶	O	38.5	41.0	91	0	0	0	0	0	0	0	9
357	390	MATCO ELECTRIC CORP., Vestal, N.Y.	E	38.4	30.7	60	22	0	0	10	4	0	0	4
358	317	BELL ELECTRICAL CONTRACTORS INC., Maryland Heights, Mo.	E	38.4	30.0	83	10	0	0	0	0	0	0	7
359	339	POLK MECHANICAL CO., Grand Prairie, Texas	M	38.3	49.5	81	10	0	0	0	6	0	0	3
360	312	SEEDORFF MASONRY INC., Strawberry Point, Iowa	MA	38.0	39.2	98	0	0	0	2	0	0	0	0
361	400	TOTAL COMFORT OF WISCONSIN INC., Pewaukee, Wis.	M/SH	37.9	43.9	80	5	0	0	0	15	0	0	0
362	356	NELSON STARK CO., Cincinnati, Ohio	M/X/U	37.8	39.6	80	0	0	10	10	0	0	0	0
363	**	JACOBSON & CO. INC., Elizabeth, N.J.	W	37.6	36.8	100	0	0	0	0	0	0	0	0
364	**	INTERSTATE MECHANICAL CORP., Phoenix, Ariz. ³⁶⁴	M/S	37.5	6.1	63	3	0	0	0	2	2	30	0
365	333	SCHREIBER ROOFING CORP., Detroit, Mich.	F/SH	37.5	NA	20	0	0	0	0	80	0	0	0
366	219	PITTSBURG TANK AND TOWER CO. INC., Henderson, Ky. ³⁶⁶	ST/P/D	37.0	43.0	8	5	10	55	10	8	0	0	5
367	481	G.M. MCCROSSIN INC., Bellefonte, Pa.	E/M/X	37.0	36.9	10	10	15	10	25	20	0	0	10
368	365	MARATHON ELECTRICAL CONTRACTORS INC., Birmingham, Ala.	E	36.9	45.0	74	12	0	0	0	6	0	0	8
369	349	SWANSON & YOUNGDALE INC., Minneapolis, Minn.	P	36.9	22.9	71	3	10	3	3	5	3	2	0
370	376	MIDSTATE MECHANICAL INC., Phoenix, Ariz.	M	36.9	47.0	100	0	0	0	0	0	0	0	0
371	372	ASCHINGER ELECTRIC CO., Fenton, Mo.	E	36.8	37.2	40	10	0	0	0	25	15	0	10
372	474	HACI MECHANICAL CONTRACTORS INC., Phoenix, Ariz.	M	36.8	38.2	98	0	0	0	2	0	0	0	0
373	351	WELLINGTON POWER CORP., Pittsburgh, Pa.	E	36.7	352.6	25	0	0	0	0	0	45	25	5
374	**	R.T. MOORE CO. INC., Indianapolis, Ind.	M	36.7	36.7	100	0	0	0	0	0	0	0	0
375	375	YEAROUT MECHANICAL INC., Albuquerque, N.M.	M/S	36.3	36.3	65	30	0	0	5	0	0	0	0
376	320	MUTH ELECTRIC INC., Mitchell, S.D.	E	36.1	37.5	33	11	3	8	8	10	10	0	7
377	335	H.B. FRAZER CO., King of Prussia, Pa. ³⁷⁷	E/O	35.9	28.2	65	18	0	0	0	0	0	0	16
378	525	TRI-STATE DRILLING INC., Hamel, Minn. ³⁷⁸	X	35.7	40.6	0	0	91	0	2	0	0	0	7
379	451	EDGERTON CONTRACTORS INC., Oak Creek, Wis.	X	35.4	44.9	48	1	13	3	1	3	31	0	0
380	334	PRECISION ENVIRONMENTAL CO., Independence, Ohio	A/D	35.0	36.3	0	0	0	0	0	0	0	100	0
381	340	PREMIER ELECTRICAL CORP., Minneapolis, Minn.	E	35.0	NA	25	10	0	0	15	20	20	0	10
382	**	THE REDLAND CO. INC., Homestead, Fla. ³⁸²	O	35.0	NA	37	0	43	0	0	0	20	0	0
383	**	SUPERIOR AIR HANDLING CORP., Clearfield, Utah	SH	34.8	25.0	90	0	0	0	0	0	5	5	0
384	306	SOWLES CO., Eagan, Minn.	ST	34.7	13.5	40	10	10	5	5	10	20	0	0
385	300	KENMOR ELECTRIC CO. LP, Houston, Texas ³⁸⁵	E/O	34.2	40.0	80	0	0	0	5	0	0	0	5
386	**	COMMERCIAL FORMING CORP., Pompano Beach, Fla.	C	34.0	54.0	100	0	0	0	0	0	0	0	0
387	**	WASHINGTON IRON WORKS, Gardena, Calif.	ST	34.0	37.0	90	0	5	0	0	5	0	0	0
388	394	H&D ELECTRIC INC., Sacramento, Calif.	E	33.4	31.2	95	0	0	0	0	0	0	0	5
389	398	RPI COATING INC., Santa Fe Springs, Calif.	P	33.2	35.1	0	0	33	15	15	15	20	2	0
390	414	KALKREUTH ROOFING & SHEET METAL INC., Wheeling, W.Va.	R	33.1	29.9	80	20	0	0	0	0	0	0	0
391	423	ALL-SOUTH SUBCONTRACTORS INC., Birmingham, Ala. ³⁹¹	R	33.1	18.2	85	0	0	0	0	15	0	0	0
392	**	L.P.R. CONSTRUCTION CO., Loveland, Colo.	ST	33.0	36.8	77	0	1	0	0	20	2	0	0
393	438	WAYNE BROTHERS INC., Davidson, N.C.	C/X	32.9	52.0	60	20	0	0	0	20	0	0	0
394	411	FINFROCK INDUSTRIES INC., Orlando, Fla.	C	32.8	62.3	100	0	0	0	0	0	0	0	0
395	388	GOYETTE MECHANICAL CO. INC., Flint, Mich.	M/SH	32.7	30.9	30	20	0	0	50	0	0	0	0
396	321	P&P CONTRACTORS INC., Rockville, Md.	W	32.7	47.0	100	0	0	0	0	0	0	0	0
397	401	ORNDORFF & SPAID INC., Beltsville, Md.	R	32.4	31.9	97	0	0	0	0	3	0	0	0
398	407	WASCO INC., Nashville, Tenn.	MA	32.2	47.3	75	0	0	0	10	10	5	0	0
399	421	JOHNSON-DAVIS INC., Lantana, Fla.	U	31.9	26.6	0	0	0	25	70	0	5	0	0
400	463	DELCARD ASSOCS. INC. - MECHANICAL CONTRS., New Castle, Del.	M/SH	31.6	40.7	100	0	0	0	0	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 351=ACCESS FLOORS, STRUTS; 356=TELECOMMUNICATIONS; 364=PLUMBING, PROCESS PIPING, SERVICE; 366=REPAIR OF EXISTING STRUCTURES; 377=TELE/DATA; 378=DEWATERING; 382=SITWORK/TRANSPORTATION; 385=TRAFFIC CONTROL - VOICE DATA; 391=FIRE PROOFING

The Top 600 Specialty Contractors

RANK 2006 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)								
			REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	HAZ. TRANSP.	TELE- WASTE COMM.	
401 237	FOUNTAIN CONSTRUCTION CO. INC., Jackson, Miss.	M/E	31.6	35.0	50	47	0	0	0	3	0	0	0
402 445	ACOUSTIC CEILING & PARTITION CO., Ann Arbor, Mich.	W	31.5	34.8	100	0	0	0	0	0	0	0	0
403 425	DALEY'S DRYWALL & TAPING INC., Campbell, Calif.	W	31.4	34.0	100	0	0	0	0	0	0	0	0
404 **	FOLEY CO., Kansas City, Mo.	M/C	31.3	70.0	30	0	30	10	30	0	0	0	0
405 483	O.C. MCDONALD CO. INC., San Jose, Calif. ⁴⁰⁵	M	31.2	NA	80	20	0	0	0	0	0	0	0
406 393	A-C ELECTRIC CO., Bakersfield, Calif.	E	31.0	23.0	47	22	2	3	9	0	17	0	0
407 399	CROSS ENVIRONMENTAL SERVICES INC., Crystal Springs, Fla.	D/A	31.0	31.0	30	0	0	0	0	0	20	50	0
408 468	KIRK WILLIAMS COS., Grove City, Ohio ⁴⁰⁸	M/SH	31.0	52.3	60	20	0	0	0	20	0	0	0
409 **	THE FRED CHRISTEN & SONS CO., Toledo, Ohio	R	30.8	40.0	100	0	0	0	0	0	0	0	0
410 443	ELECTRA LINK INC., Spring, Texas ⁴¹⁰	O	30.6	NA	75	0	0	10	0	15	0	0	0
411 417	PHILIPS BROS. ELECTRICAL CONTRACTORS INC., Glenmore, Pa.	E	30.6	17.2	44	10	0	0	30	0	15	0	1
412 **	DERR STEEL ERECTION CO., Euless, Texas	ST	30.6	NA	60	30	0	0	0	0	10	0	0
413 357	MEISNER ELECTRIC INC. OF FLORIDA, Delray Beach, Fla.	E	30.5	43.8	87	4	0	0	0	0	2	0	7
414 374	A&R MECHANICAL CONTRACTORS, Urbana, Ill.	M/U	30.4	23.5	96	2	0	0	2	0	0	0	0
415 413	ASSOCIATED MECHANICAL CONTRACTORS INC., Montgomery, Ala.	M/U	30.4	34.7	40	50	0	10	0	0	0	0	0
416 519	BASDEN STEEL AND ERECTION, Burleson, Texas	ST	30.3	27.4	100	0	0	0	0	0	0	0	0
417 378	AHAL CONTRACTING CO. INC., Bridgeton, Mo.	C	30.1	34.5	70	0	0	0	0	30	0	0	0
418 348	ASCHER BROTHERS CO. INC., Chicago, Ill.	P	30.1	30.1	100	0	0	0	0	0	0	0	0
419 397	DEE CRAMER INC., Grand Blanc, Mich.	SH	30.0	38.9	60	35	0	0	5	0	0	0	0
420 427	DYNATEN CORP., Fort Worth, Texas ⁴²⁰	M/O	30.0	42.0	64	11	0	0	0	0	0	0	0
421 373	FYEYEN-ZYLSTRA LLC, Grand Rapids, Mich.	E	30.0	NA	33	17	2	0	17	17	13	0	2
422 472	PIPING & EQUIPMENT CO. INC., Wichita, Kan. ⁴²²	O	30.0	30.0	5	0	10	0	0	85	0	0	0
423 385	C.A. LINDMAN COS., Jessup, Md.	MA/C	29.9	32.4	85	5	0	5	0	5	0	0	0
424 382	LINDE ENTERPRISES INC., Wilkes-Barre, Pa. ⁴²⁴	U/O	29.7	27.6	17	0	0	35	23	25	0	0	0
425 436	OIL CAPITAL ELECTRIC, Tulsa, Okla.	E	29.6	34.0	30	10	0	0	20	35	0	0	5
426 326	CENTRAL CEILINGS INC., South Easton, Mass.	W	29.3	30.4	100	0	0	0	0	0	0	0	0
427 404	ROMAN ELECTRIC CO., Milwaukee, Wis.	E	29.2	30.2	90	5	0	0	0	0	0	0	5
428 530	AMEX CONSTRUCTION CO. INC., Joliet, Ill.	M	29.0	34.0	5	0	85	0	0	10	0	0	0
429 406	CUMMINGS ELECTRICAL INC., Irving, Texas	E	29.0	35.0	80	0	0	0	0	10	10	0	0
430 **	WINCO MASONRY LP, Porter, Texas	MA	29.0	52.0	100	0	0	0	0	0	0	0	0
431 **	FERGUSON, Plainville, Conn.	E/M	28.7	48.4	90	5	0	0	5	0	0	0	0
432 431	ELECTRICAL CONTRACTORS INC., Hartford, Conn.	E	28.6	28.9	50	0	0	0	0	0	0	0	20
433 466	J. RANCK ELECTRIC INC., Mt. Pleasant, Mich.	E	28.6	19.2	30	10	5	0	20	15	20	0	0
434 432	SHIELDS INC., Winston-Salem, N.C.	W	28.3	32.6	60	20	0	0	0	20	0	0	0
435 **	ADVANCED MASONRY SYSTEMS, Sarasota, Fla.	MA/C	28.0	55.0	100	0	0	0	0	0	0	0	0
436 **	BUESING CORP., Phoenix, Ariz.	X	28.0	26.0	95	0	0	5	0	0	0	0	0
437 456	UTILITY CONTRACTORS INC., Wichita, Kan. ⁴³⁷	U/C	28.0	31.0	4	0	0	41	30	23	2	0	0
438 369	KEARNEY ELECTRIC INC., Phoenix, Ariz.	E	27.9	19.6	65	0	0	0	0	15	0	0	20
439 360	ROSS BROTHERS CONSTRUCTION CO., Ashland, Ky.	X	27.9	36.0	95	0	0	0	0	5	0	0	0
440 470	RGB MECHANICAL CONTRACTORS INC., Jonesboro, Ark.	M/E	27.9	31.0	65	35	0	0	0	0	0	0	0
441 454	MTH INDUSTRIES, Hillside, Ill.	G	27.6	27.4	55	15	0	0	0	0	14	0	0
442 582	S&J ELECTRIC, Fort Worth, Texas	E	27.1	40.3	25	0	0	0	0	0	75	0	0
443 439	DIGESARE MECHANICAL INC., Schenectady, N.Y.	M	27.0	NA	90	0	0	0	0	10	0	0	0
444 **	MID-CONTINENTAL RESTORATION CO. INC., Fort Scott, Kan. ⁴⁴⁴	MA/C/P	27.0	27.0	90	0	0	0	0	10	0	0	0
445 501	PETERSON MECHANICAL INC., Sonoma, Calif.	M	26.9	42.9	100	0	0	0	0	0	0	0	0
446 493	THOMPSON ELECTRIC CO., Sioux City, Iowa	E	26.6	26.6	80	8	5	0	0	5	2	0	0
447 485	TJ WIES CONTRACTING INC., Lake St. Louis, Mo.	W	26.4	30.7	100	0	0	0	0	0	0	0	0
448 494	M&D MECHANICAL CONTRACTORS INC., Decatur, Ala.	M	26.3	31.0	55	15	0	0	0	30	0	0	0
449 528	SERVICE PAINTING CORP., Tampa, Fla.	P	26.3	27.7	65	20	3	0	5	0	7	0	0
450 424	A&B MECHANICAL CONTRACTORS INC., Salt Lake City, Utah	M	26.2	29.7	43	33	0	0	0	24	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 405=SERVICE/RETAIL; 408=PROCESS/INDUSTRIAL; 410=COMMUNICATIONS; 420=SERVICE/INDUSTRIAL; 422=HEAVY INDUSTRIAL; 424=SITE DEVELOPMENT; 437=RESIDENTIAL REMODELLING; 444=REMEDIAL WATERPROOFING

The Top 600 Specialty Contractors

RANK 2006	RANK 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)									
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.	
451	370	HERRE BROS. INC., Enola, Pa.	M/E	26.1	18.8	10	25	0	10	20	25	0	0	10	
452	416	KOVACH METAL ROOF & WALL SYSTEMS, Chandler, Ariz. ⁴⁵²	W/R	26.0	25.3	50	20	0	0	10	0	20	0	0	
453	392	H.T. SWEENEY & SON INC., Brookhaven, Pa.	X	26.0	30.9	100	0	0	0	0	0	0	0	0	
454	344	SDB INC., Tempe, Ariz. ⁴⁵⁴	W/U/O	26.0	30.5	30	60	0	5	0	0	5	0	0	
455	440	STELLAR CONCRETE & MASONRY, Burnsville, Minn.	C/MA	26.0	20.0	75	25	0	0	0	0	0	0	0	
456	515	SUPERIOR RIGGING & ERECTING CO. INC., Atlanta, Ga.	ST/O	26.0	20.0	70	30	0	0	0	0	0	0	0	
457	354	POMPANO MASONRY CORP., Pompano Beach, Fla.	MA	26.0	46.2	100	0	0	0	0	0	0	0	0	
458	505	ADAMS & SMITH INC., Lndon, Utah	ST/C	25.8	21.5	30	0	0	0	0	20	50	0	0	
459	506	MWI MCDADE-WOODCOCK INC., Albuquerque, N.M.	E	25.8	22.0	25	0	5	25	25	0	20	0	0	
460	434	HELLER ELECTRIC CO. INC., Brandywine, Md.	E	25.6	61.5	80	0	0	0	0	0	0	0	20	
461	433	JAMES CRAFT & SON INC., York Haven, Pa.	M	25.6	9.6	100	0	0	0	0	0	0	0	0	
462	**	COMMERCIAL ROOFERS INC., Las Vegas, Nev.	R	25.5	31.7	100	0	0	0	0	0	0	0	0	
463	396	WILKS MASONRY CORP., Aledo, Texas	MA	25.4	25.4	100	0	0	0	0	0	0	0	0	
464	453	IACOBONI SITE SPECIALISTS INC., Baltimore, Md.	U	25.3	25.3	40	30	0	30	0	0	0	0	0	
465	461	THOMAS ELECTRIC SERVICE INC., Marshfield, Wis.	E	25.3	27.5	75	5	0	0	0	20	0	0	0	
466	422	LUCIA GROUP INC., Houston, Texas	MA	25.1	26.6	95	0	0	0	0	0	5	0	0	
467	331	MIDWEST STEEL & ALLOY INC., Cleveland, Ohio	D	25.1	25.1	0	0	0	0	0	100	0	0	0	
468	487	CSE INC., Madison Heights, Va.	ST	25.0	18.0	40	30	0	0	0	30	0	0	0	
469	511	ICON MECHANICAL CONSTRUCTION AND ENG'G, Granite City, Ill.	M/SH	25.0	35.0	70	0	10	0	0	20	0	0	0	
470	539	R.E. MAHER INC., American Canyon, Calif.	C	25.0	31.0	100	0	0	0	0	0	0	0	0	
471	429	MECHANICAL SERVICES OF CENTRAL FLORIDA INC., Orlando, Fla.	M	25.0	35.0	70	10	0	0	0	0	5	5	10	
472	371	SHORELINE FOUNDATION INC., Pembroke Park, Fla. ⁴⁷²	O/X	24.7	30.6	20	0	0	20	0	0	20	0	0	
473	547	CONTAMINANT CONTROL INC. (CCI), Fayetteville, N.C. ⁴⁷³	O/A	24.7	24.7	0	0	0	0	0	0	0	100	0	
474	482	UNITED GROUP SERVICES, Cincinnati, Ohio	M	24.6	13.0	0	30	5	0	0	65	0	0	0	
475	239	DEMCO INC., West Seneca, N.Y. ⁴⁷⁵	O/D/A	24.5	120.0	5	5	0	0	5	10	0	75	0	
476	568	PIEDMONT MECHANICAL INC., Spartanburg, S.C. ⁴⁷⁶	M/SH/O	24.5	22.0	0	100	0	0	0	0	0	0	0	
477	527	DESIGN ELECTRIC INC., Charlottesville, Va.	E	24.5	26.0	60	10	0	0	0	10	5	0	15	
478	473	ROBINETTE DEMOLITION INC., Oakbrook Terrace, Ill.	D	24.3	25.1	100	0	0	0	0	0	0	0	0	
479	504	VULCAN PAINTERS INC., Bessemer, Ala.	P	24.2	25.0	5	15	0	10	60	10	0	0	0	
480	447	MULTIPLE PLANT SERVICES INC., Anaheim, Calif.	P	24.2	25.8	10	10	30	10	10	20	0	10	0	
481	**	UPCHURCH PLUMBING INC., Greenwood, Miss.	M	24.1	22.7	90	2	0	0	0	8	0	0	0	
482	467	FITZGERALD CONTRACTORS INC., Shreveport, La.	M	24.1	12.4	72	0	0	0	0	10	0	0	0	
483	412	HARCON INC., Alpharetta, Ga.	C	24.1	28.9	100	0	0	0	0	0	0	0	0	
484	575	T.A. CAID INDUSTRIES, Tucson, Ariz. ⁴⁸⁴	O/M/SH	24.0	28.0	10	20	0	5	0	50	5	10	0	
485	450	EASTERN WATERPROOFING & RESTORATION CO., Jessup, Md.	C/MA	24.0	13.0	95	0	0	0	0	0	5	0	0	
486	**	TEXAS SCENIC CO., San Antonio, Texas ⁴⁸⁶	O	24.0	30.0	100	0	0	0	0	0	0	0	0	
487	**	MONROE PIPING & SHEET METAL LLC, Rochester, N.Y.	M	24.0	29.0	100	0	0	0	0	0	0	0	0	
488	**	D.C. VIENT INC., Modesto, Calif.	P	23.9	28.4	100	0	0	0	0	0	0	0	0	
489	498	MISCELLANEOUS METALS INC., Frederick, Md. ⁴⁸⁹	O	23.7	26.5	92	8	0	0	0	0	0	0	0	
490	**	NORTH AMERICAN COATINGS LLC, Mokena, Ill.	P	23.7	34.8	15	7	6	3	0	55	8	6	0	
491	387	GREGG ELECTRIC INC., Ontario, Calif.	E	23.6	40.5	95	5	0	0	0	0	0	0	0	
492	418	APG ELECTRIC INC., Clearwater, Fla.	E	23.5	29.0	68	10	0	0	0	0	5	0	17	
493	476	SPRAY SYSTEMS /ENVIRONMENTAL RESPONSE, Tempe, Ariz. ⁴⁹³	A/O	23.4	23.4	0	0	0	0	0	0	0	100	0	
494	526	GEORGE E. MASKER INC., Oakland, Calif.	P	23.4	28.5	90	5	0	0	0	0	5	0	0	
495	**	LINDER & ASSOCIATES INC., Wichita, Kan.	E	23.2	13.0	51	44	0	0	0	2	0	3	0	
496	517	UNITED RIGGERS & ERECTORS INC., Walnut, Calif.	M/C/ST	23.2	20.8	10	20	20	0	30	20	0	0	0	
497	**	WALDROP HEATING & AIR CONDITIONING INC., Spartanburg, S.C.	M	23.1	19.5	73	12	0	0	0	15	0	0	0	
498	**	CENTRAL MECHANICAL CONSTRUCTION CO. INC., Manhattan, Kan.	M	23.1	21.9	100	0	0	0	0	0	0	0	0	
499	596	READY ELECTRIC CO. INC., Louisville, Ky.	E	23.1	24.5	60	25	0	0	0	0	15	0	0	
500	346	B.W. DEXTER II INC., Danielson, Conn.	MA	22.8	17.7	83	8	0	0	0	9	0	0	0	

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 452=METAL ROOF AND SIDING SYSTEMS; 454=EQUIP. RIGGING; 472=MARINE CONSTRUCTION; 473=ENVIRONMENTAL, OTHER; 475=DECOMMISSIONING; 476=GRAIN BIN ERECTION; 484=METAL FABRICATION; 486=STAGE EQUIPMENT; 489=CUSTOM STEEL FABRICATIONS; 493=MOLD REMEDIATION

The Top 600 Specialty Contractors

RANK 2006	RANK 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)										
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.		
501	521	HAMLIN ROOFING CO. INC., Garner, N.C.	R	22.8	22.1	70	30	0	0	0	0	0	0	0	0	0
502	428	ARC ABATEMENT, Waco, Texas	A/D	22.7	25.0	30	0	0	0	0	5	0	65	0	0	0
503	469	CAMPITO PLUMBING & HEATING INC., Latham, N.Y.	M	22.7	28.1	100	0	0	0	0	0	0	0	0	0	0
504	462	SMUCKER CO., Smoketown, Pa.	W	22.6	NA	100	0	0	0	0	0	0	0	0	0	0
505	437	YOUNG PLUMBING & HEATING CO., Waterloo, Iowa	M	22.5	16.5	75	15	0	0	0	0	0	0	0	0	0
506	449	C.P. WARD INC., Scottsville, N.Y. ⁵⁰⁶	O/X/C	22.4	16.0	0	0	0	0	0	0	75	0	0	0	0
507	546	CENTURY MECHANICAL CONTRACTORS INC., Fort Worth, Texas	M	22.3	45.6	100	0	0	0	0	0	0	0	0	0	0
508	459	HOLLYWOOD WOODWORK INC., Hollywood, Fla.	O	22.3	NA	100	0	0	0	0	0	0	0	0	0	0
509	544	WEST ELECTRIC GROUP, Colorado Springs, Colo.	E	22.1	28.0	96	2	0	0	0	0	0	0	0	0	2
510	600	DAVCO ELECTRICAL CONTRACTORS CORP., Boynton Beach, Fla.	E	22.1	42.0	80	0	0	0	0	0	20	0	0	0	0
511	523	H.E. NEUMANN CO., Wheeling, W.Va.	M/SH	22.0	12.5	50	5	5	0	0	40	0	0	0	0	0
512	520	CIRCLE B, Indianapolis, Ind.	W	22.0	22.0	90	5	0	0	0	0	5	0	0	0	0
513	484	SNOW JR. & KING INC., Norfolk, Va.	MA	22.0	21.0	100	0	0	0	0	0	0	0	0	0	0
514	545	CONTINENTAL ELECTRIC CO. INC., Gary, Ind.	E	21.8	12.3	79	3	14	0	4	0	0	0	0	0	0
515	442	JOHN J. SMITH MASONRY CO., St. Louis, Mo.	MA	21.8	25.2	60	10	0	0	20	0	10	0	0	0	0
516	497	MIDWEST STEEL CO. INC., Houston, Texas	D	21.7	17.8	0	0	0	0	0	100	0	0	0	0	0
517	457	JOHN H. HAMPSHIRE INC., Baltimore, Md.	W	21.7	27.4	100	0	0	0	0	0	0	0	0	0	0
518	499	BURNS & SCALO ROOFING CO. INC., Pittsburgh, Pa.	R/SH	21.7	19.8	100	0	0	0	0	0	0	0	0	0	0
519	492	JONES AND BROWN CO. INC., Addison, Ill. ⁵¹⁹	SH/ST	21.6	31.0	100	0	0	0	0	0	0	0	0	0	0
520	584	AMERICAN GLASS AND METALS CORP., Plymouth, Mich.	G	21.5	11.5	80	10	0	0	0	0	10	0	0	0	0
521	578	THOMAS CO. INC., Atlantic City, N.J.	R/SH	21.5	11.0	100	0	0	0	0	0	0	0	0	0	0
522	391	GREEN CONTRACTING CO. INC., Baltimore, Md.	M/ST	21.3	27.4	28	0	14	5	7	46	0	0	0	0	0
523	489	KOONTZ-WAGNER ELECTRIC CO. INC., South Bend, Ind.	E	21.3	16.5	60	20	0	0	0	20	0	0	0	0	0
524	555	ACE ELECTRIC INC., Valdosta, Ga.	E	21.2	20.4	40	30	0	0	2	15	3	0	0	10	0
525	552	W.F. WILSON & SONS INC., Elkridge, Md.	U	20.9	25.0	0	0	0	20	80	0	0	0	0	0	0
526	458	EVANS ROOFING CO. INC. (FRMRLY. EVANS SERVICE), Elmira, N.Y.	R/SH	20.8	NA	40	50	0	0	0	10	0	0	0	0	0
527	557	THOMAS INDUSTRIAL COATINGS INC., Pevely, Mo.	P	20.7	22.0	2	10	20	15	8	15	30	0	0	0	0
528	**	HEINAMAN CONTRACT GLAZING, Lake Forest, Calif.	G	20.7	25.0	100	0	0	0	0	0	0	0	0	0	0
529	**	CARTNER GLASS SYSTEMS INC., Charlotte, N.C.	G	20.7	24.5	100	0	0	0	0	0	0	0	0	0	0
530	542	O'ROURKE WRECKING CO., Cincinnati, Ohio	D	20.7	20.2	25	25	0	0	0	35	15	0	0	0	0
531	510	TOP FLITE CONSTRUCTION INC., Tempe, Ariz.	ST	20.6	23.6	60	0	0	0	0	30	10	0	0	0	0
532	514	BOYETT CONSTRUCTION INC., Hayward, Calif.	W	20.6	18.8	100	0	0	0	0	0	0	0	0	0	0
533	460	LUSE-STEVENSON CO., Aurora, Ill.	M/A	20.6	20.6	20	0	30	0	0	50	0	0	0	0	0
534	512	GENERAL MECHANICAL INC., Tacoma, Wash.	M/C	20.5	24.7	7	15	0	0	0	78	0	0	0	0	0
535	548	JERRY THOMPSON & SONS PAINTING INC., San Rafael, Calif.	P	20.5	16.0	90	10	0	0	0	0	0	0	0	0	0
536	549	AIR CON REFRIGERATION & HEATING INC., Waukegan, Ill.	M/SH	20.5	NA	50	0	0	0	0	30	0	0	0	0	0
537	534	ACME ELECTRIC, Lubbock, Texas	E	20.4	18.0	50	0	0	0	40	0	2	0	8	0	0
538	516	MKB CONSTRUCTION INC., Phoenix, Ariz.	W	20.3	21.7	100	0	0	0	0	0	0	0	0	0	0
539	579	D&D ROOFING AND SHEET METAL INC., Reno, Nev. ⁵³⁹	R/SH	20.3	15.6	75	10	0	0	0	10	5	0	0	0	0
540	571	J&S MECHANICAL CONTRACTORS INC., Draper, Utah	M	20.2	30.4	100	0	0	0	0	0	0	0	0	0	0
541	**	RIGGING INTERNATIONAL, Alameda, Calif. ⁵⁴¹	O/D	20.2	16.9	0	0	38	0	0	0	62	0	0	0	0
542	576	ZEPHYR ALUMINUM LLC, Lancaster, Pa.	G	20.2	18.7	100	0	0	0	0	0	0	0	0	0	0
543	479	LEON E. WINTERMYER INC., Etters, Pa. ⁵⁴³	X	20.0	17.8	94	0	0	0	0	0	1	0	0	0	0
544	507	F&F MECHANICAL ENTERPRISES INC., North Haven, Conn.	M	20.0	25.0	100	0	0	0	0	0	0	0	0	0	0
545	**	MASONRY BUILDERS INC., Tampa, Fla.	MA	20.0	20.0	100	0	0	0	0	0	0	0	0	0	0
546	562	FD THOMAS INC., Medford, Ore.	P	19.8	17.5	25	25	10	0	20	10	0	10	0	0	0
547	564	AMERICAN PAN & ENGINEERING CO. INC., Palmetto, Ga.	C	19.5	48.0	100	0	0	0	0	0	0	0	0	0	0
548	**	SOUTHERN POWER & CONTROLS, Tampa, Fla.	E	19.5	21.5	20	0	10	0	0	60	10	0	0	0	0
549	480	W.B. GUIMARIN & CO. INC., Columbia, S.C.	M	19.3	28.2	100	0	0	0	0	0	0	0	0	0	0
550	**	ENGLERMAN CONSTRUCTION INC., Macungie, Pa.	MA	19.2	12.1	75	20	0	5	0	0	0	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 506=HEAVY/HIGHWAY; 519=STEEL FAB; 539=COATINGS & WATERPROOFING; 541=HEAVY LIFT/HEAVY HAUL; 543=DRILLING, PAVING, ETC.

The Top 600 Specialty Contractors

RANK 2006 2005	FIRM	TYPE OF FIRM	2005 (\$ MIL.)		MARKETS (% OF 2005 REVENUE)								
			REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ TRANSP.	HAZ. WASTE	TELE- COMM.	
551 495	MAYERS ELECTRIC CO. INC., Cincinnati, Ohio	E	19.1	18.4	38	28	3	0	0	27	4	0	0
552 502	CORNERSTONE DETENTION PRODUCTS INC., Huntsville, Ala. ⁵⁵²	O	19.0	30.7	100	0	0	0	0	0	0	0	0
553 569	EDGAR BOETTCHER MASON CONTRACTOR INC., Traverse City, Mich.	MA	18.8	18.8	95	2	0	0	0	0	3	0	0
554 563	A.J. MONIER & CO. INC., San Antonio, Texas	M	18.6	NA	70	30	0	0	0	0	0	0	0
555 583	BUILDING SERVICE INC., Milwaukee, Wis. ⁵⁵⁵	W/O/P	18.5	18.8	85	15	0	0	0	0	0	0	0
556 524	HARTMAN WALSH PAINTING CO., St. Louis, Mo.	P	18.5	13.5	10	10	10	10	0	10	20	30	0
557 573	GIROUX GLASS INC., Los Angeles, Calif.	G	18.4	18.4	100	0	0	0	0	0	0	0	0
558 586	NEW ENGLAND AIR SYSTEMS INC., Williston, Vt. ⁵⁵⁸	SH/M	18.4	16.1	40	40	0	0	0	20	0	0	0
559 529	CONCRETE CUTTING & BREAKING CO., Grand Rapids, Mich.	D	18.3	18.3	20	5	0	5	5	5	60	0	0
560 377	THORNE ASSOCIATES INC., Chicago, Ill.	W	18.3	35.0	100	0	0	0	0	0	0	0	0
561 486	PRECISION PIPING & MECHANICAL INC., Evansville, Ind. ⁵⁶¹	M/E/C	18.1	15.2	14	67	13	0	5	1	0	0	0
562 513	GRIBBINS INSULATION CO., Evansville, Ind. ⁵⁶²	O	18.0	12.5	13	7	40	0	0	40	0	0	0
563 **	CLASSIC ARCHITECTURAL PRODUCTS LP, Forney, Texas ⁵⁶³	O/G	18.0	12.0	100	0	0	0	0	0	0	0	0
564 503	L.E. SCHWARTZ & SON INC., Macon, Ga.	R	18.0	18.0	50	50	0	0	0	0	0	0	0
565 553	COMPREHENSIVE ENERGY SERVICES INC., Altamonte Springs, Fla.	M	17.7	16.6	100	0	0	0	0	0	0	0	0
566 541	KASSELMAN ELECTRIC CO. INC., Albany, N.Y.	E	17.6	18.4	80	10	0	0	5	0	0	0	0
567 587	SHELLEY ELECTRIC INC., Wichita, Kan.	E	17.5	15.4	25	20	0	0	30	25	0	0	0
568 **	GOEL SERVICES INC., Washington, D.C.	A	17.5	25.0	0	0	0	0	0	0	100	0	0
569 550	GENERAL EXCAVATING, Lincoln, Neb. ⁵⁶⁹	U/O	17.2	17.2	3	0	0	15	36	0	0	0	30
570 **	AMERICAN DEMOLITION/CONCRETE CUTTING, Santa Ana, Calif.	D/C/X	17.0	19.0	60	10	0	0	5	15	5	0	5
571 574	BENISE-DOWLING & ASSOCIATES INC., Decatur, Ga.	P	17.0	16.0	50	20	0	0	0	0	20	0	0
572 538	FRED KINATEDER MASONRY INC., Waukesha, Wis.	MA	17.0	17.0	100	0	0	0	0	0	0	0	0
573 491	BIG DOG DEMOLITION INC., Marietta, Ga.	D	16.9	16.9	75	10	0	5	0	10	0	0	0
574 561	BREAK THRU ENTERPRISES INC., Lombard, Ill.	D	16.9	16.9	90	0	0	0	0	0	10	0	0
575 565	NLP ENTERPRISE INC., Owing Mills, Md.	P	16.5	15.8	0	0	0	0	0	0	0	0	0
576 **	MERIT ELECTRIC CO. INC., Largo, Fla.	E	16.5	14.4	100	0	0	0	0	0	0	0	0
577 559	KING OF TEXAS ROOFING CO. LP, Grand Prairie, Texas	R	16.4	16.7	85	15	0	0	0	0	0	0	0
578 531	FENTON RIGGING CO. & CONTRACTING INC., Cincinnati, Ohio	O/C/ST	16.4	16.4	0	25	10	0	0	25	40	0	0
579 560	PEL-BERN ELECTRIC INC., Rockville, Md.	E	16.4	22.0	100	0	0	0	0	0	0	0	0
580 **	FERGUSON TRENCHING CO. INC., Odenton, Md.	U	16.2	13.7	70	0	0	15	15	0	0	0	0
581 **	R.W. RHINE INC., Tacoma, Wash.	D	16.1	10.5	72	2	0	0	0	24	2	0	0
582 540	SPECIALTY FINISHES INC., Atlanta, Ga.	P	16.1	21.6	100	0	0	0	0	0	0	0	0
583 **	MORA ENGINEERING CONTRACTORS INC., Coral Springs, Fla. ⁵⁸³	X/U	16.0	14.5	55	0	0	10	25	0	0	0	0
584 509	TOWER GLASS INC., Santee, Calif.	G	16.0	24.0	100	0	0	0	0	0	0	0	0
585 589	NIKKEL & ASSOCIATES INC. ELECTRICAL CONTRACTOR, Ames, Iowa	E	15.7	18.0	42	18	0	0	12	25	0	0	3
586 572	TRU WALL CONCRETE INC., Cincinnati, Ohio	C	15.7	15.7	70	30	0	0	0	0	0	0	0
587 **	ARCTIC SHEET METAL INC., Portland, Ore.	SH	15.7	8.6	80	20	0	0	0	0	0	0	0
588 **	GROSS MECHANICAL CONTRACTORS INC., St. Louis, Mo.	M	15.6	15.6	0	0	11	0	15	74	0	0	0
589 **	D&F INDUSTRIES INC., Pharr, Texas	E/M	15.6	15.0	95	5	0	0	0	0	0	0	0
590 **	SLACK & CO. CONTRACTING INC., Houston, Texas	U/C	15.6	18.0	60	0	0	10	30	0	0	0	0
591 **	HAMPSHIRE FIRE PROTECTION CO. INC., Londonderry, N.H. ⁵⁹¹	O	15.5	23.4	100	0	0	0	0	0	0	0	0
592 **	PHOENIX PIPELINES INC., Phoenix, Ariz.	U	15.5	17.0	95	0	0	0	5	0	0	0	0
593 599	MIDLANDS MECHANICAL INC., Omaha, Neb.	M	15.3	16.7	60	25	0	0	0	15	0	0	0
594 536	REDWOOD PAINTING CO. INC., Pittsburg, Calif.	P	15.3	NA	10	0	5	20	20	40	0	5	0
595 **	JOHN ROHRER CONTRACTING CO. INC., Kansas City, Kan.	C	15.2	16.1	100	0	0	0	0	0	0	0	0
596 **	GEO. H. WILSON INC., Santa Cruz, Calif.	M	15.2	12.9	95	0	0	0	0	5	0	0	0
597 591	PAPP IRON WORKS INC., Plainfield, N.J. ⁵⁹⁷	O	15.0	14.3	100	0	0	0	0	0	0	0	0
598 **	SHEET METAL CONTRACTORS INC., De Soto, Mo.	M/SH	15.0	15.6	60	32	0	0	8	0	0	0	0
599 **	MAVERICK MASONRY INC., Glendale, Ariz.	MA	14.7	16.4	70	20	0	0	10	0	0	0	0
600 **	ALLIANT SYSTEMS, Beaverton, Ore.	M	14.6	15.5	90	10	0	0	0	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 552-DETENTION EQUIPMENT; 555-FLOORING; 558-SERVICE; 561-FIRE STOPPING; 562-MECHANICAL INSULATION; 563-METAL/WALL PANEL SYSTEMS; 569-ENVM'T'L, HOURLY, DREDGING, ETC.; 583-HURRICANE CLEANUP; 591-FIRE SPRINKLERS; 597-MISCELLANEOUS IRON

Where To Find the Top 600 Specialty Contractors

FIRM	RANK	FIRM	RANK	FIRM	RANK	FIRM	RANK
NORTHEAST REMSCO CONSTRUCTION INC.	159	J. RANCK ELECTRIC INC.	433	SOUTHLAND CONCRETE	249	TRULAND SYSTEMS CORP.	78
NORTHLAND CONCRETE & MASONRY LLC	312	THE RAYMOND GROUP	56	SOUTHLAND INDUSTRIES	24	U.S. ENGINEERING CO.	81
NUPRECON INC.	245	READY ELECTRIC CO. INC.	499	SOWLES CO.	384	UNITED FORMING INC.	64
O'BRIEN & GERE	289	REDWOOD PAINTING CO. INC.	594	SPECIALTY FINISHES INC.	582	UNITED GROUP SERVICES	474
O'CONNELL ELECTRIC CO.	175	A.O. REED & CO. INC.	161	SPECTRUM INTERIORS INC.	265	UNITED RIGGERS & ERECTORS INC.	496
OIL CAPITAL ELECTRIC	425	REMEDIAL CONSTRUCTION SERVICES LP	193	SPRAY SYSTEMS /ENVIRONMENTAL RESPONSE	493	UNITY INTERNATIONAL GROUP	124
OKLAHOMA ELECTRICAL SUPPLY CO.	343	RGB MECHANICAL CONTRACTORS INC.	440	STANDARD DRYWALL INC.	55	UNIVERSAL BUILDERS SUPPLY INC.	308
ONCORE CONSTRUCTION LLC	234	R.W. RHINE INC.	581	STARCON INTERNATIONAL INC.	58	UNIVERSITY MECHANICAL CONTRACTORS INC.	283
ORNDORFF & SPAID INC.	397	RIGGING INTERNATIONAL	541	STARK EXCAVATING INC.	196	UPCHURCH PLUMBING INC.	481
O'ROURKE WRECKING CO.	530	RK MECHANICAL INC.	138	NELSON STARK CO.	362	URBAN CONCRETE CONTRACTORS LTD.	156
P		RMCI INC.	291	THE STATE GROUP	42	USA ENVIRONMENT LP	272
P&P CONTRACTORS INC.	396	ROBINETTE DEMOLITION INC.	478	STEELFAB INC.	40	UTILITY CONTRACTORS INC.	437
PACIFIC COAST STEEL INC.	47	RPI COATING INC.	389	STEINY AND CO. INC.	208	VAUGHN INDUSTRIES LLC	304
PACIFIC CONSTRUCTION SYSTEMS INC.	226	ROGERS ELECTRIC	163	STELLAR CONCRETE & MASONRY	455	VEE-JAY CEMENT CONTRACTING CO. INC.	218
PACIFIC MECHANICAL CORP.	303	JOHN ROHRER CONTRACTING CO. INC.	595	STERLING BOILER & MECHANICAL INC.	166	D.C. VIENT INC.	488
PANELIZED STRUCTURES INC.	150	ROMAN ELECTRIC CO.	427	STRUCTURAL GROUP	21	VSC CORP.	135
PAPP IRON WORKS INC.	597	ROSENDIN ELECTRIC INC.	30	SUN VALLEY MASONRY INC.	247	VULCAN PAINTERS INC.	479
ALEX E. PARIS CONTRACTING CO. INC.	307	ROSS BROTHERS CONSTRUCTION CO.	439	SUNCOAST POST-TENSION LP	31	WXYZ	
PARSONS ELECTRIC LLC	86	ROYAL ELECTRIC CO.	353	SUNWEST ELECTRIC INC.	334	W&W GLASS LLC	227
PAVECON COMMERCIAL CONCRETE	257	RUTTURA & SONS CONSTRUCTION CO. INC.	277	SUPERIOR AIR HANDLING CORP.	383	WALDROP HEATING & AIR CONDITIONING INC.	497
PAYNECREST ELECTRIC	220	RYAN INC. CENTRAL	101	SUPERIOR RIGGING & ERECTING CO. INC.	456	WALKER ENGINEERING INC.	94
PDG ENVIRONMENTAL INC.	178	S		SWANSON & YOUNGDALE INC.	369	WALTERS & WOLF	72
PEL-BERN ELECTRIC INC.	579	S&F CONCRETE CONTRACTORS INC.	110	H.T. SWEENEY & SON INC.	453	C.P. WARD INC.	506
PENHALL CO.	54	S&J ELECTRIC	442	TUV		R.W. WARNER INC.	278
JOHN A. PENNEY CO. INC.	338	S.M. ELECTRIC CO. INC.	183	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION	114	WARWICK PLUMBING & HEATING CORP.	241
PERFORMANCE CONTRACTING GROUP INC.	10	SACHS ELECTRIC CO.	59	TDINDUSTRIES	37	WASCO INC.	398
PERFORMANCE MECHANICAL INC.	127	SANDERS BROS. INC.	148	TEAM FISHEL	57	WASHINGTON IRON WORKS	387
PERRECA ELECTRIC CO. INC.	310	SAUER INC.	51	TECHNO COATINGS INC.	325	WAY HOLDING LTD.	235
PBC COS. INC.	176	SCHHECK INDUSTRIES	95	TECTA AMERICA CORP.	19	WAYNE BROTHERS INC.	393
PETERSON MECHANICAL INC.	445	SCHLOUCH INC.	201	TERRY'S ELECTRIC INC.	336	WELLINGTON POWER CORP.	373
PHILIPS BROS. ELECTRICAL CONTRACTORS INC.	411	SCHREIBER ROOFING CORP.	365	TESTA CORP.	271	WEST ELECTRIC GROUP	509
PHOENIX PIPELINES INC.	592	SCHUFF INTERNATIONAL INC. AND SUBSIDIARIES	14	TEXAS SCENIC CO.	486	WESTERN CONSTRUCTION GROUP	105
PIEDMONT MECHANICAL INC.	476	L.E. SCHWARTZ & SON INC.	564	THE REDLAND CO. INC.	382	WESTSIDE MECHANICAL	330
PIERCE ASSOCIATES INC.	210	SDB INC.	454	THOMAS CO. INC.	521	WHITE ELECTRICAL CONSTRUCTION CO.	98
PIPING & EQUIPMENT CO. INC.	422	SEEDORFF MASONRY INC.	360	THOMAS ELECTRIC SERVICE INC.	465	TJ WIES CONTRACTING INC.	447
PITTSBURG TANK AND TOWER CO. INC.	366	SERETTA CONSTRUCTION	286	THOMAS INDUSTRIAL COATINGS INC.	527	WILKS MASONRY CORP.	463
POLK MECHANICAL CO.	359	SERVICE PAINTING CORP.	449	FD THOMAS INC.	546	THE WILLIAMS GROUP	67
POMPANO MASONRY CORP.	457	SHAPIRO AND DUNCAN INC.	222	THOMPSON ELECTRIC CO.	446	KIRK WILLIAMS COS.	408
POSTLER & JAECKLE CORP.	244	SHAW ELECTRIC CO.	344	JERRY THOMPSON & SONS PAINTING INC.	535	WILSON ELECTRIC SERVICES CORP.	142
PRECISION PIPING & MECHANICAL INC.	561	SHEET METAL CONTRACTORS INC.	598	THORNE ASSOCIATES INC.	560	GEO. H. WILSON INC.	596
PRECISION CONCRETE CONSTRUCTION INC.	324	SHELLEY ELECTRIC INC.	567	J.T. THORPE & SON INC.	261	W.F. WILSON & SONS INC.	525
PRECISION ENVIRONMENTAL CO.	380	SHIELDS INC.	434	TILT-CON CORP.	287	WINCO MASONRY LP	430
PRECISION WALLS INC.	122	SHORELINE FOUNDATION INC.	472	TITAN CONTRACTING & LEASING/THE HORN COS.	164	THE WINTER CONSTRUCTION CO.	66
PREMIER ELECTRIC	333	SIEMENS BUILDING TECHNOLOGIES	6	W.G. TOMKO INC.	240	AUGUST WINTER & SONS INC.	288
PREMIER ELECTRICAL CORP.	381	SIERRA PACIFIC WEST INC.	346	TOP FLITE CONSTRUCTION INC.	531	LEON E. WINTERMYER INC.	543
PROTHERM SERVICES GROUP LLC	123	SIGNAL PERFECTION LTD.	117	TOTAL COMFORT OF WISCONSIN INC.	361	WOODLAND CONSTRUCTION CO. INC.	305
PYRAMID MASONRY CONTRACTORS INC.	296	SLACK & CO. CONTRACTING INC.	590	TOWER GLASS INC.	584	WORTH & CO. INC.	145
QR		SLOAN & CO. INC.	276	TRAFFIC CONTROL DEVICES INC.	181	WYATT INC.	311
QUALITY PLUS SERVICES INC.	212	JOHN J. SMITH MASONRY CO.	515	TRAINOR GLASS CO.	190	XSERV INC.	23
QUANTA SERVICES INC.	2	SMUCKER CO.	504	TRI-CITY ELECTRIC CO. OF IOWA	262	YEAROUT MECHANICAL INC.	375
RAILWORKS CORP.	33	SNELSON COS. INC.	302	TRI-CITY ELECTRICAL CONTRACTORS INC.	100	THE YOUNG GROUP LTD.	191
		SNOW JR. & KING INC.	513	THE TRI-M GROUP LLC	255	YOUNG PLUMBING & HEATING CO.	505
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Engineering News-Record

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